

# MINNESOTA FAMILY PHYSICIAN

Newsletter of the Minnesota Academy of Family Physicians

September/October 2007

## Coordination of Care in the Medical Home

By Dave Hutchinson, M.D., MAFP President-Elect

(Editor's Note: This article continues a series exploring the definition and practical implications of the core tenets of The Medical Home.)

### The MAFP Position Paper on the Medical Home Outlined Six Core Principles:

Enhanced Access	The Personal Physician
Comprehensive Care	Quality & Safety
Coordination of Care	Patient Centeredness

Defining organizations envision the well-crafted Medical Home as the **center of communication** that supports and coordinates all care for patients, integrating all service from clinic centers, specialists, hospitals, home health,

nursing homes, and the patient's community (family, public and private services). This vision constitutes what MAFP past-president George Schoephoerster, M.D., calls **SEAMLESS CARE**. We might call the opposite 'unseemly care'...

As physicians, we revel in the joy of success resulting from excellence in knowledge, effort, judgment, system navigation, communication, and connection to patients. We're also all too familiar with examples of suboptimal outcomes, missed opportunities, inefficiency, and increased cost to patients/payers/providers in instances when patient care is NOT fully

Medical Home - Continued on page 6

## 2007 National Conference - What's Your Passion?

By Lisa Regehr, Conference Coordinator

Minnesota medical students poured into the 2007 Student Congress filling their assigned row and then sitting on the floor to place their votes on Family Medicine issues – this was their chance to affect change in the specialty on a national level. With 24 students, Minnesota was the largest delegation at the congress. Addie Licari, the MAFP Student Director, held a caucus earlier that day, where Minnesota students discussed which resolutions they would vote for - and speak to - at the congress. Resolutions debated in the student congress included increasing exposure to full-spectrum family medicine in medical school clerkships, alternate sources of funding for family medicine interest group programming, the use of ultrasound in family medicine and aggressive promotion for health system reform.

"It was inspiring to see so many residents and students from Minnesota participate in the conference. Their enthusiasm for the future of family medicine was contagious. There were many residents and two full rows of students



With 24 students attending, the Minnesota delegation was the largest at the Congress.

who attended the closing business sessions, many of whom offered thoughtful testimony on issues of relevance to primary care," said Nancy Baker, M.D., Chair of the 2007 National Conference Planning Committee.

The 2007 National Conference of Family Medicine Residents and Medical Students, held August 2-4, asked *What's Your Passion?*

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# Coming Up

## The Calendar

Oct 1-3	AAFP Congress of Delegates, Hyatt Regency Hotel, Chicago
Oct 3-7	AAFP Annual Meeting, Hyatt Regency Hotel, Chicago
October 27	MAFP Board of Directors Meeting
Nov 13	Family Medicine Academic Round Table, Radisson University Hotel
Nov 22-23	Thanksgiving Holiday, Office Closed

## Continuing Education Courses

### PrimeWest Annual Fall Coding Workshop

Date(s): October 25, 2007

Sponsor: PrimeWest Health System

Location: Alexandria, Minnesota

Registrar: (320) 335-5217

Approved for 6.75 Prescribed Credits

[ena.ludwig@primewest.org](mailto:ena.ludwig@primewest.org)

<http://www.primewest.org>

### Practical Dermatology: Basic and Advanced Topics for Primary Care

Date(s): October 26 - 27, 2007

Sponsor: University of Minnesota

Location: Grand Lodge Nisswa

Registrar: (612) 626-7600/(800) 776-8636

Approved for 12 Prescribed Credits

### Putting Prevention Into Practice

Date(s): October 29 - 30, 2007

Sponsor: Mayo School of CME

Location: Mayo/Clinic Leighton

Registrar: (507) 284-6732

Approved for 11.5 Elective Credits

### Insights/Outlooks 2007

Date(s): November 2, 2007

Sponsor: United Hospital

Location: St. Paul Heart Clinic

Registrar: (651) 726-2702

Approved for 5.25 Prescribed credits.

### 8th Annual Women's Health Conference

Date: November 2, 2007

Sponsor: HealthPartners Institute for Medical Education

Location: Holiday Inn Metrodome, Minneapolis, MN

Registrar: (952) 883-6225

Online: <http://ime.healthpartners.com>

Approved for 6.75 Prescribed Credits

### 2007 Geriatric Update for PC Providers

Date(s): November 8, 2007

Sponsor: Mayo School of CME

Location: Siebens Medical Education Building

Registrar: (507) 266-2821

Approved for 7.5 Prescribed Credits

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- *Southeast Chapter*

To Be Determined

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### Medical Editor

Lynne Lillie, M.D.

### Managing Editor

Kristie Thorson

### Layout & Design

Kristie Thorson

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### Minnesota Academy of Family Physicians

600 S. Hwy. 169, Suite 1680

St. Louis Park, Minnesota 55426

(952) 542-0130 • (800) 999-8198

Fax: (952) 542-0135

Email: [office@mafpo.org](mailto:office@mafpo.org) • Website: [www.mafpo.org](http://www.mafpo.org)

It is fall "round up" time in Minnesota. Fall is my favorite season, with cooler temperatures and shorter days lending opportunities for getting organized and resuming routines. As I organize my thoughts about the important topics facing Family Medicine this fall; the following are the issues I think all MAFP members should be aware of.

### THIRD MEDICAL SCHOOL

Allina and the University of St. Thomas (UST) continue to explore the feasibility of starting a third medical school in Minnesota with the focus of training more primary care physicians. I had the opportunity to be interviewed by a research team working with UST and shared the following views with them. As I see it, in order for a new medical school to train primary care physicians, the following changes would need to occur. First, admission committees would need to include more primary care physicians and apply criteria for admission that are known to relate positively to a student actually choosing a primary care career. Second, the educational process would need to be very primary care supported. That is to say, to increase the number of primary care instructors and preceptors while demanding a respect and support of primary care from all other instructors at the school. Last, and perhaps most important, changes in the economic incentives for working in primary care will be vital in attracting students with massive educational loan debt into choosing primary care careers when they are presented with the opportunity to earn two to five times more by choosing other areas of practice.

When suggesting how to best spend Minnesota tax dollars to train primary care physicians, I believe we should increase financing for the current RPAP program, which is nationally recognized for its success in training students who chose primary care careers. Perhaps the University could start a "UPAP" program for training primary care providers for underserved urban areas as well. I believe the legislature could also offer more incentives for loan repayment to primary care physicians who practice in rural or urban settings; as well as providing options for government assistance towards practice start-up costs for physicians who choose to serve these communities.

### MEDICAL HOME

MAFP members and staff continue to work hard on the Medical Home Marketing Plan. The work group is developing marketing plans that will be directed to members, patients, business leaders and legislators. Much progress has already been made on educating Minnesota legislators on the principles of the Medical Home, with many thanks to our Past-President, George Schoepfoerster, as well as Douglas Wood, M.D., who gave an excellent presentation on the principles of the Medical Home to the members of the working group under Legislative Commission on Health Care Access that has been assigned the role of Identifying Health Care Costs/Savings. It is very exciting to see our health care policy-makers start to understand how a primary care-based health care system improves health care outcomes while decreasing overall health care costs. From this perspective, the Future of Family Medicine looks bright, and I look forward to learning more about our progress at this year's MMA annual meeting and at the upcoming AAFP Congress of Delegates.

# President's

# Message

By Lynne Lillie, M.D.



### MEMBER SERVICES

Recently, your Executive Committee has discussed the following issues pertinent to our daily practice of medicine.

1) Tamper Resistant RX Pads: A federal bill was passed requiring that all medical offices utilize tamper resistant prescription pads for Medicaid prescriptions beginning October 1, 2007. As written, the legislation has very specific requirements for what constitutes "tamper resistant". MAFP has signed on to a request to delay implementation of this bill until 2008 in order for medical practices to work out the logistics of complying with this bill. AAFP has information available for members on how to access and purchase tamper resistant prescription pads. These are provided as information and none are officially endorsed or encouraged by the AAFP. Vendors that supply tamper-proof pads:

- [www.americancorporateservices.com](http://www.americancorporateservices.com)
- [www.rxsecurity.com](http://www.rxsecurity.com)
- [www.kwiktickets.com](http://www.kwiktickets.com)
- [www.rxpads.com](http://www.rxpads.com)

2) Safe Infant Sleep: A mailing was sent out by the Minnesota Coroners' and Medical Examiners' Association in conjunction with the Minnesota Department of Health regarding SIDS and safe sleep practices for infants. Two resources are available for parent education on safe sleep for infants. One is a brochure entitled Safe Sleep for Your Baby and the other is an information sheet, Safe and Asleep in a Crib of Their Own, developed by the Minnesota Department of Health and the Minnesota SID Center. These are available free of charge by contacting the Minnesota SID Center at 612-813-6285 or 1-800-732-3812. Also, the American Academy of Pediatrics has a brochure called 'A Parents' Guide to Safe Sleep' which is available at [www.healthychildcare.org/pdf/SIDSparentsafesleep.pdf](http://www.healthychildcare.org/pdf/SIDSparentsafesleep.pdf).

3) Scope of practice: An opinion page article appeared in the *Star Tribune* regarding diagnosis and treatment of dementia. The article did not reflect well on the ability of family physicians to diagnose or treat this disease. This generated significant discussion/complaint among MAFP members. The Executive Committee did communicate directly with the N. Bud Grossman Center for Memory Research and Care at the University of Minnesota which generated an apology letter to our members. However, we have felt more

President's Message - Continued on page 11

# What's New

## ▶ MAFP Members in the Spotlight

MAFP President, **Lynne Lillie, M.D.**, Woodbury, was featured in an article titled "Family Physicians Returning to Center Stage." Her interview appeared in the August issue of *Minnesota Physician*. **John Bachman, M.D.**, Rochester, wrote an article called "Improving Care With an Automated Patient History" for the July/August issue of *Family Practice Management*.

## ▶ United Hospital Foundation Donation



The United Hospital Foundation in St. Paul has again provided \$2,500 to the Minnesota Tar Wars program. The funding will allow our Tar Wars poster contest winner to visit Washington, D.C., during the summer of 2008 to participate in the National Poster Contest, as well as support other program necessities.

## ▶ National Tar Wars Poster Contest

5th grader, Anna Van Wyk, Eagan, flew to Washington, D.C., with her family in July to take part in the National Tar Wars Poster Contest. Although Anna's poster did not win, she had a wonderful time participating in the ceremony and visiting Capitol Hill. While there, Anna and her family were also able to meet U.S. Senator Norm Coleman (R).



*Anna Van Wyk (white shirt) and her family with U.S. Senator Norm Coleman (R).*

In a letter to the Academy, Anna reflected on her experience: "I am so glad I got the chance to enter the poster contest. I liked all the speakers and learned about a lot of reasons to NOT smoke. I met with our senator and gave him a copy of my poster. He agreed with me that smoking was bad and told me about his dad, who has to have oxygen now because he smoked too much. I had a great time! Thank you!!!"

## ▶ MAFP Research Forum Scheduled

The MAFP Research Forum has been scheduled for Saturday, March 22, 2008, at the Embassy Suites in Bloomington. Deadline to submit abstracts for the Forum is January 21, 2008. All categories of research will be considered. Projects in progress are welcome.



## ▶ Tar Wars Presenters Needed for Schools

Family physicians, residents and medical students are needed to make Tar Wars presentations in local schools. All it takes is about 90 minutes of your time a few times during the school year. The entire curriculum is provided to you online. If you live in the Twin Cities, Tar Wars will set you up with a school that has requested a presentation. Presenters outside the metro area are welcome to contact the school in their community and arrange a presentation on their own. For more information or to volunteer, please visit the MAFP website at [www.mafp.org](http://www.mafp.org) or email [kthorson@mafpp.org](mailto:kthorson@mafpp.org). To learn more about the Tar Wars program, go to the national website at [www.tarwars.org](http://www.tarwars.org).

## Continued from page 1 - National Conference

Students took part in workshops, procedural skills courses and visited the exhibit hall to explore residency options. Local chapters of the MAFP and the University of Minnesota Department of Family Medicine & Community Health provided scholarships for 23 Minnesota medical students to attend the conference. Three more students, Austin Krohn, Mike Parrott and Brett Salek from the University of Minnesota, won 1<sup>st</sup> Time Attendee awards from the American Academy of Family Physicians.

"The 2007 conference was my first real exposure to Family Medicine Residencies," said Maria C. Carrow, 2<sup>nd</sup> Year Student at the University of Minnesota Medical School Duluth. "Having just completed my first year of medical school, along with attending this conference, I now have a very good understanding of what to look for in a Family Medicine residency program and I also know how to get a jump start on visiting residency sites. I would recommend attending to anyone who is interested in Family Medicine."



*Medical students Emily Kroening, Libby Wagner and Melissa Keller enjoy networking time at the Minnesota Reception during the National Conference.*

The Minnesota Reception, which provides a networking opportunity for students and residents, was held at the Radisson Kansas City - City Center on Friday, August 3. It was sponsored by Allina Hospitals and Clinics, Fairview Health Services, HealthPartners and Park Nicollet Clinic.

# Membership Report

## July 1, 2007 - August 31, 2007

### New Active Members

Chinasa Anugwom, MD,  
Waseca  
Linda Barrett, MD, Forest Lake  
Michele Brezinski, MD,  
Prior Lake  
Sara Frankwick, MD, Rogers  
Douglas Grissom, MD,  
East Grand Forks  
Emily Hayden, DO, Willmar  
Charlotte Hovet, MD,  
Eden Prairie  
Kim Kardonsky, MD, Mpls.  
Gloria Lopez, MD, Duluth  
Jami Reister, MD, Northfield  
Leah Schrupp Werowinski, MD,  
Hutchinson  
Majken Schwartz, MD,  
Shoreview  
Mark Steffen, MD, Zumbrota

### Residents Upgraded to Active Members

Saima Ahmer, MD, St. Cloud  
Emily Anderson, MD, Duluth  
Rachael Chambers, DO,  
Duluth  
Melissa Craig, MD,  
Coon Rapids  
Benjamin Crenshaw, MD,  
Arden Hills  
Frank Dania, MD, Mpls.  
Shane Degen, MD, Byron  
Nilima Desai, MD,  
St. Louis Park  
Crispin Domingo, Jr., MD,  
St. Cloud  
Michele Erickson, MD,  
Lakeville  
Jared Frandson, MD, Mpls.  
Michelle Gorman McNerney,  
MD, Mpls.  
Chandra Gottipati, MD,  
Woodbury  
Eric Hazen, MD, Mpls.  
Tanya Henke, MD,  
St. Louis Park  
Michelle Hoff, DO, St. Paul  
Angela House, MD, Mpls.  
Avni Jain, MD, Woodbury  
Valerie Jarstad, MD, St. Paul  
Lance Kansas, MD, Lakeland  
Mujtaba Khan, MD,  
Falcon Heights  
Michael Kruger, MD,  
Grand Forks, ND

Sarulatha Kuppa, MD,  
St. Louis Park  
Stefanie Lange, M.D., St. Paul  
Michael Lee, M.D., Mankato  
Joseph Lind, MD, St. Louis Park  
Mohamed Maray, MD, Sartell  
Saul McBroom, MD, Mpls.  
Gustave Mellgren, MD,  
Duluth  
Gervais Patrick Moche, MD,  
St. Paul  
Sue Ellen Mollner, MD,  
Eden Prairie  
Staci Moser, DO, Mpls.  
Mioki Myszkowski, MD,  
Rochester  
Benjamin Nelson, MD, Mpls.  
Jacob Oestreich, MD, Duluth  
Laura Pattison, MD, Mpls.  
Ida Rapacz, MD, Mpls.  
Aoife Redmond, MD, Kasson  
Brian Schroeder, MD, Mpls.  
Karen Sedivy, MD, St. Paul  
Kevin Sirmons, MD, Mpls.  
Kelly Swanson, MD,  
Columbia Heights  
Michele Thieman, MD, St. Paul  
Brian Thompson, MD, Duluth  
Rosallynn Torralba, MD, Mpls.  
Aaron Trygstad, MD, Byron  
Martin Umeh, MD,  
Farmington  
Natalya Verbinskaya, MD,  
Mpls.  
Mark Vint, MD, Mpls.  
Stacey Walter, MD, Duluth  
Jennessa Warzecha, MD,  
Burnsville  
Ellen Wenberg, MD, Shoreview  
Mylin West, MD, Fridley  
Grayson Westfall, MD,  
Mankato  
Jeri Wiedmeyer, MD, Mpls.  
Weimin Xu, MD, Mpls.  
Wenyang Yan, MD, Mpls.

### New Resident Members

*Duluth Family Medicine Residency*  
Danielle Baker, MD  
Jennifer Brown, MD  
Jeremy Carlson, MD  
Aanders Dommer, MD  
Katherine Franklin, MD  
Kurt Habben, MD  
Eric Kirchner, MD

### *Duluth Family Medicine Residency (cont.)*

Justin Quade, MD  
Sarah Sprengeler, MD  
John Tieben, MD



### *Hennepin County Medical Ctr.*

Emmanuel Agoh, MD  
David Dodson, MD  
Beatris-Luiza Dragonu, MD  
Lea Grace Famulareano, MD  
Faiza Fayyaz, MD  
Aisha Hussain, MD  
Carola Jerney, MD  
Jennifer Molokwu, MD  
Sai One, MD

### *Mayo Family Medicine*

Alejandro Garcia, MD  
Meghna Mansukhani, MD  
Casey McClone, MD  
Mirko Meier, M.D.  
Leslie Michaud, MD  
Mark Morgan, MD  
Summer Sawyer, MD  
Alexander Schoofs, MD

### *United Family Medicine*

Matthew Allen, MD  
Robby Bershaw, MD  
Marla DeWitt, MD  
Angela Fryer, MD  
Megan Gladen, MD  
Kinsey Nelson, MD

### *University of MN Family Medicine & Community Health Programs*

### *Fairview-Smiley's Clinic*

Hanan Alnaaj, MD  
Benjamin Baechler, MD  
M. Christina Hansen, MD  
Carrie Link, MD  
Fatima Nisar, MBBS  
Jessica Sanchez Alfaro, MD  
Azeb Yihune, MD

### *Mankato Family Medicine*

Danielle Mitchell, MD  
Corina Narvaez Jacob, MD  
Robert Olsen, MD

### *Methodist Hospital*

Gregory Dukinfield, MD  
Stephanie Hunstad, MD  
Janna Johanns, MD  
Jason Kallestad, MD  
Sally Leitch, MD  
Seth Vogel, MD

### *North Memorial Health Care*

Jessica Guiroy, MD  
Jacob Hayman, MD  
Katherine Kardell, MD  
Erin Kendrick, MD  
Lizabeth Larson, MD  
Kristin Loewe, MD  
Tanner Nissly, DO  
Melissa Novak, MD

### *St. Cloud Hospital*

Kourtney Bradford, MD  
Bonagh Dalton, MD  
Jasmine Folger, MD  
Ann Lee, DO  
Punam Patil, MD

### *St. John's Hospital*

Christine Athmann, MD  
Kevin Best, MD  
Heather Hamernick, MD  
Jared Reese, MD  
Christopher Thompson, MD  
Angela Voight, MD

### *St. Joseph's Hospital*

Shaun Kwosek, MD  
Michael Lynch, MD  
Kene Ogbogu, MD  
James Olson, DO  
Harminder Rodgers, MD  
Kim Usher, MD  
Cherilyn Wicks, MD  
Alan Wong, MD

### New Student Members

#### *University of MN- Twin Cities*

Berit Amundson  
Rebekah Heckmann

#### In Memoriam

James Berlin, MD  
International Falls  
Member since 1981

Kenneth Dirlam, MD,  
New Ulm  
Member since 1991

coordinated. Tests are duplicated. Former care plans are re-implemented. Patients or providers make decisions without full information in hand, though it was available. Cross-covering partners weren't aware of our most recent recommendations, or those of our consultants. Personal physicians don't know a prescription has been changed elsewhere. Nursing home policy doesn't structurally accommodate a physician's intention. Consultants see inpatients merely upon our "postings", and outpatients upon blind referrals. Information doesn't accompany patients to all settings. Cross-coverage care happens by assumption, rather than by intention. Consultants initiate cascading lateral referrals. ER physicians operate in the dark, without access to patients' clinic records or their personal physicians. Patients don't fully comprehend our advice or our concerns. Admissions and discharges occur without meaningful involvement, or even awareness of continuity clinicians. Everyone writes orders independently. Refill requests arrive in the office for medications long discontinued. Patient's self-refer within multiple systems, or use the ER as primary care. Providers are unaware of or don't problem-solve around patients' obstacles and limitations. Multiple providers carry multiple agendas... I get, I get it, you're saying. All parties in the care process could collaborate and organize more completely.

Uncoordinated care becomes *unaware care*, and is unsafe, unsightly, unsatisfying, and unfair. We all deserve better.

We all recognize, often, "there should be a hub in the wheel, a viewer of the forest, a kindly and interpretive voice of reason and understanding for all." Family Medicine was born of such need – we were to be the specialists who could bridge patients with patient care, experts in knowledge of medicine, and experts at connection to and knowledge of individuals. In today's multifaceted, frenetic, and production-driven health care world, we find increasing challenges to serving effectively as that bridge.

**MAFP past president Dr. Ray Christensen observes:**

**"Over the years I've come to realize one of the reasons that the Mayo Clinic is so successful. The physician that you see upon entry to their system, generally, regardless of specialty, assumes an overarching responsibility for coordination of your care, communicating with others, explaining results, treatment options, and arranging follow-up care, all the primary functions of a personal physician."**

Our solutions to better *coordination of care* which is patient-centered, physician-led, and continuity-accented, are manifold. The organizations defining the Joint Principles of a Patient-Centered Medical Home foresee care coordination facilitated

by **patient registries, information technology, and reliable information exchange**. Many also envision **patient-carried electronic health records** as part of our health system future in a mobile society. Others, like author Steve Bergeson, M.D., (*JAMA*, Dec., 2006), note the general importance of strong **clinician commitment** to providing patients with what they need and expect, and of implementation of clinic processes that prioritize **reliability in communication** – within the care team, between medical home team members and patients, and among care settings and the clinicians staffing them. *For this to occur reliably, all components of the medical system need to observe the principles and serve the principals, and structure, of the Medical Home*. Noting, as does the Institute of Medicine, that errors occur in care around patient transitions between care settings, Dr. Bergeson also promotes utilization of **designated Care Coordinators**. Such a person within the primary care team would help to minimize communication oversights, would function as a patient's advocate, help individuals navigate and access the system at appropriate times, and could ensure that information is in the right place at the right time. In some settings, the Personal Physician and/or a team nurse would logically serve as this person. In other settings, these roles might be delegated.

Robin Harris (Master's in Education thesis, 2007) observes pervasive differences between patients and their physicians in understanding of health problems, implications, choices, and recommendations. She helps to highlight the importance of routine **patient education** by trained clinical educators as an important step toward well-coordinated, patient-centered care. We might imagine combining the patient advocate/care coordinator/patient educator roles in some settings. In all cases, with the medical home model recognizing the coordination value of **relational and continuity-based care**, the personal physician will remain prominently in the loop regarding patient information intake, and care plan formulation and coordination. The pediatric literature has long demonstrated the value of **organized Care Plans**, especially for patients with chronic conditions, as they keep care team members organized, informed, and pointed in a unified direction for patients. Finally, national and state leaders are also working for **compensation reforms** that will support coordination of care, the complex management of chronic disease, and maintenance of the high quality connections between patients and personal physicians that facilitate trustful and efficient achievement of care coordination.

**"Every visit to a consultant should be considered a round trip."**

**-Tom Day, M.D., Director, Duluth FMRP**

Health care CAN be coordinated. The value of patient-centeredness demands that we help make it so. In complex systems, this truly takes a lot of work (which takes time), requiring insightful and reliable communication. We have

to talk to each other – a lot, directly – and to those who help us, and we have to spend time on patient’s records. Personal physicians in a medical home must redefine themselves as such. We must attach ourselves to office and system redesign, and to the *informed coordinator* role. We must obtain and digest all health service information about patients, and assure that it is inserted into their charts understandably, easily accessible to all care team members. We must organize medical home team responsibility for following up with patients to assure that everything important (e.g. periodic A1C testing and other monitoring for diabetics, e.g. keeping appointments for counseling for depressed patients, e.g. completion of consultative visits and acquisition of records from those contacts) is explained, accomplished, processed, and responded to. Perhaps, most importantly, we must convince our partner components of the medical system – those institutions in our own and neighboring communities with whom we network to construct Medical Homes – to utilize our expertise and maximize our effectiveness as personal physician contributors to exceptional and sensible care. (Will ER docs and hospitalists reliably access what we know about patients? Can you consistently know what they’ve done and record that for your team?) And we must be paid for doing these things verifiably, so that we have time and staff to do them, are incented to do them, and so that we are as valued as we are valuable.

For reading members, we offer the following link ([www.mafp.org/carecoor.asp](http://www.mafp.org/carecoor.asp)) to our MAFP website, to view a (growing) list of suggested considerations, with an eye

toward practical and ideological evolution, as you assess your clinics’ achievement of *care coordination* in the medical home model. We hope you’ll help us modify this list so that it reflects your collective wisdom. The website also invites you to link to other articles about Medical Homes, catalogued for your reference.

**Dr. Paul Terrill in Grand Marais muses: “Patients who don’t have an active medical home are kind of like tourists wandering around in Beijing without a guide. They may never get where they want or need to go, and there are a lot of vendors along the way who want/need to peddle their goods. If everyone has a good medical home that felt an ethical obligation to offer care that is evidence-based, necessary, best value, (and coordinated), I can easily see this country saving billions.”**

Once again, *home* is where you’re known, valued, tended, and safe. Effective coordination of care implies – and in turn conveys – familiarity, caring, tending, and safety. A Medical Home must achieve those ends for a patient in health care terms, in order for patients to identify themselves as being “home”. Their care must be SEAMLESS. When patients enter the health care world without medical homes as patients, they’re just “tourists in Beijing without a guide”.

*The next article in this series will focus on the concepts of Patient Centeredness, and Enhanced Access. Please offer your thoughts on these or other Medical Home topics in support of this educational efforts. Emails can be sent to [office@mafpo.org](mailto:office@mafpo.org).*

## 2008 MAFP Winter Conference will Focus on Pediatric Topics

Pediatrics is the focus for our 2008 Winter Conference on February 1 & 2 at Arrowwood Resort in Alexandria. Confirmed sessions include Children with Special Needs, Dermatology, Heart Murmurs, ADHD, and Autism. In the works, we have Childhood Obesity, Teen Sexuality and the HPV Vaccine and Diabetes.

At this conference, CME sessions take place in the mornings, leaving afternoons open to spend with family or to get away on your own. Arrowwood’s Big Splash Indoor Waterpark has four-story slides, a lazy river inner tube ride, a tropical whirlpool spa and a 500 gallon splash bucket! Trek (across the parking lot) to Arrowwood’s Snow Center for cross country skiing, ice skating, snowmobiling, sledding and ice fishing. Or, unwind at the Darling Reflections Spa with a pampering massage. Hours and rates are available at [www.arrowwoodresort.com](http://www.arrowwoodresort.com). Arrowwood lies just outside the charming town of Alexandria which is packed with shops, restaurants and a movie theater. Visit [www.alexandriamn.org](http://www.alexandriamn.org) to learn more.



Rooms are being held by Arrowwood at a special rate until January 1, 2008. Waterpark tickets can be wrapped into your room rate upon request. Please remember to mention the Minnesota Academy of Family Physicians when making your reservation at (320) 762-1124. Childcare is provided through Camp Arrowwood which provides games, movies and supervision for children ages 4 – 12. The cost is \$25/child for one day or \$35/child for two days. **Parents must register their children before January 18** by calling the above number and asking for the Camp Arrowwood Extension 270. Specify which day(s) child care is needed and that you are with the Minnesota Academy of Family Physicians’ Conference. Children must be at least 4 years old and potty trained to attend. Arrowwood can provide a list of babysitters for children under 4.

The Winter Conference is possible through the work of our planning committee and the support of our exhibitors. Watch your mail this fall for a registration brochure. For more information contact Lisa Regehr at (952) 542-0130, (800) 999-8198, or [lregehr@mafpo.org](mailto:lregehr@mafpo.org).

# MAFP Presents Legislative Achievement Awards to State Lawmakers

Two Minnesota lawmakers received top honors from the Minnesota Academy of Family Physicians. The Academy presented State Representative Tom Huntley, Duluth, and State Senator Kathy Sheran, Mankato, with 2007 Legislative Achievement Awards for their work as authors of the Freedom to Breathe Act.

The new law, which bans smoking in virtually all indoor public places and indoor places of employment, including bars, restaurants, and common areas of apartment buildings and



*Virginia Barzan, C.A.E., MAFP Executive Vice President, and Lynne Lillie, M.D., MAFP President, present a Legislative Achievement Award to Representative Tom Huntley, Duluth.*



*Virginia Barzan, C.A.E., MAFP Executive Vice President, Lynne Lillie, M.D., MAFP President, and Daron Gersch, M.D., MAFP Legislative Committee Chair, present a Legislative Achievement Award to Senator Kathy Sheran, Mankato.*

hotels, takes effect October 1, 2007. It was a top legislative priority of the MAFP because the measure will protect employees and the public from the health hazards of secondhand smoke. This is the first year the Legislative Committee has opted to give out an award. The award is given to state or federal legislators from Minnesota in recognition of a specific action that has benefited patients or family medicine.

## Recruitment Luau Informs Students of Residency Options

# Luau

On September 15, medical students took part in the 2007 Residency Program Luau meeting with representatives of Family Medicine Residency Programs from Minnesota and throughout the country.

“The Luau opened my eyes to opportunities that I was not even aware existed; it was time well spent,” said Gretchen Dougherty, a 2<sup>nd</sup> Year Medical Student at the University of Minnesota.

After spending time in the exhibit hall and enjoying breakfast, the students broke into small groups for discussions on *Surviving the Intern Year* presented by Philip Imholte, M.D., a resident with Duluth Family Medicine Residency Program; Sara Johnson, M.D., a resident with the University of Minnesota Smiley’s Family Medicine Residency; Christina Manders, D.O., a resident with Mayo Clinic Rochester Family Medicine Residency and Steven Yi, M.D., a resident with Hennepin County Family and Community Medicine. The residents shared their experiences and advice and fielded questions from the students.



*Luau participants got a chance to learn about a variety of residency programs while attending the Luau.*

Representatives from Fairview Provider Employment spoke about moonlighting chances for family medicine residents and the practice opportunities open to those in the specialty.

The Minnesota Academy of Family Physicians would like to thank all of the residency programs that participated in the Luau this year.

## MAFP Student Director Report



*Addie Licari  
Student Director*

Hello! My name is Addie Licari, a fourth year medical student, and I am honored to serve as the 2007-2008 Student Director. This year has truly been a whirlwind but I'm proud to say that there are several students like myself, out there active and representing Family Medicine to its fullest.

Originally from northern Minnesota, I initially set out to become a high school health teacher but ended up a dietitian along the way and then perhaps "the ultimate health educator" in the end... a soon-to-be family physician. I am very active within the medical school through student council and other leadership positions and have been able to advocate for family medicine the past three years vicariously through my other roles.

As director, I feel my most important role is to get students involved in activities that expose them to the full scope of family medicine. This year we have three leaders amongst students from various campuses. I am from the Twin Cities campus, Emily Kroening is from Duluth, and Beth Menzel is from Mayo. Together we've brought in more students to be involved in Academy activities, from 1<sup>st</sup> year students promoting the upcoming Luau to fourth year students helping plan the upcoming Spring Refresher session.

The three campus leaders were also able to meet several times at the National Conference, attend meetings, national elections, and organize the Minnesota students for the final voting and testimony on resolutions presented by students. We consider our effort very successful. Not only did students get involved in testimony and redrafting of resolutions, we were the largest groups of students for any state in attendance, overflowing into Maine and Puerto Rico's designated spaces.

Overall this year has been exciting and promising. I'm thrilled that the MAFP gives students this opportunity to get involved early on in our careers and I thank you for the continued support.

[addielicari@gmail.com](mailto:addielicari@gmail.com)

## MAFP Resident Director Report



*Will Nicholson, M.D.  
Resident Director*

This is a great year to be the MAFP Resident Director!

At this year's National Conference, I was impressed to see how a few motivated Family Medicine Residents were able to wag the dog of national AAFP policy on issues like expanding fellowship and certification opportunities, protecting full spectrum practice, expanding access to primary care, and correcting the broken reimbursement system. I am excited to see what the residents of Minnesota can accomplish in our own state in the coming year.

With a new interview season coming on fast, we are lucky to be in a state that routinely draws many of the very best applicants to its programs. I hope to see many of you at the Residency Recruitment Luau, the Family Medicine Night Out and any of the other outreach-type events that have been organized to help current residents and faculty connect with the next intern class to be.

It is also encouraging to see the MAFP Board of Directors taking aim at issues that will be key to our future success as a profession including, establishing the Medical Home as a bedrock principle of any state health care reform, leading recent discussions about the role of primary care in medical education, and fighting for fair reimbursement. Our position as family doctors gives us a unique opportunity to help raise the bar for all of our state's medical care.

I've already gotten to meet many of you and I look forward to hearing from the rest of you this year. It is an honor to be your representative. If there are new issues you feel are worth addressing or projects you would like us to pursue feel free to email me any time and let me know how the MAFP and I can help you.

*Will Nicholson, M.D.  
Second Year Resident  
St. John's Family Medicine  
[wnichols@umn.edu](mailto:wnichols@umn.edu)*

# 2006-2007 MAFP Financial Report

## Financial Update

Good news, the MAFP continues to have very healthy reserves! In June, the Board held a strategic discussion about the use of reserves and future budgeting. They agreed to continue budgeting conservatively with a goal of a balanced budget each year. An ad hoc committee will explore methods for appropriately using and investing funds that are not required for either operating expenses or to maintain six-months of funds in reserves.

## Statement of Financial Position June 30, 2007

### Assets

Cash and Cash equivalents	404,172
Accounts Receivables	4,147
Prepaid Items	9,706
Long Term Investments	859,791
Equipment Net of Accumulated Depreciation	<u>19,552</u>

Total Assets 1,297,368

### Liabilities and Capital

#### Liabilities

Accounts Payable/Accrued Expenses	63,450
Deferred Membership Dues	246,730
Deferred Grants/Registration Income	<u>19,978</u>

Total Liabilities 330,158

#### Capital

Net Assets 967,210

Total Liabilities & Capital 1,297,368

## Revenues (cont.)

### Member Services

Member Dues	537,294
Resident/Medical Student Activities	11,053
Minnesota Family Physician Advertising	17,990

### Other

Interest & Dividends	63,612
Unrealized Gains on Investments	72,791
Misc. Income	<u>6,570</u>

Total Revenues 971,493

## Expenditures

### Education

Spring Refresher	101,087
Other Conferences	15,007
Research Forum	4,237
Educational Program Support	64,459

### Member Services

Member Services/Recruitment & Retention	24,758
Legislative Activities	37,251
Resident/Medical Student Activities	37,980
Minnesota Family Physician & Web Page	20,737
Public & External Relations/Liaisoning	57,522
Research Activities	16,989

### Other Expenses

Board/Finance/Policy & Program	100,276
Annual Meeting/House of Delegates	39,782
Travel	26,461
Dues Allocated to MAFP Foundation	39,320

### Administration

Office Space, Equipment, Insurance and Benefits, Printing, Supplies, Telephone	<u>260,630</u>
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Total Expenditures 846,496

Net Income 124,997

## Statement of Activities 2006-2007

### Revenues

#### Education

Spring Refresher	203,629
Other Conferences	37,984
Research Forum	10,570
Research Network Grants	10,000



# THE BULLETIN BOARD



## Searchable Database of Low-Cost Cervical Cancer Screening Programs

The Minnesota Women's Cervical Cancer Screening Resources Database is up and running at [www.healthymnwomen.org/ccscs/index.html](http://www.healthymnwomen.org/ccscs/index.html). This database allows users to search by zip code or city for clinics and programs offering free or low cost pap smears. The site also offers descriptions of the programs including eligibility requirements and services offered in addition to pap smears. While the site was created to help women seeking cervical cancer screening, it should also be useful to providers who are looking for services for their un-insured or under-insured patients.

## Rural Health Resource Center Redesigns Website

The Rural Health Resource Center website has a new look. The new interactive layout at [www.ruralcenter.org](http://www.ruralcenter.org) is now more user-friendly, with updated content and organized navigation tools. The new site provides information about the Center's program, resources, and events.

## Resident Scholars Competition

The AAFP Commission on Science is seeking outstanding research and other scholarly papers authored by residents for the 2008 Resident Scholars Competition. Cash prizes and up to seven honorable mention certificates will be awarded. The competition will focus on the categories of 'Discovery' and 'Synthesis'. The application form is available on the AAFP website at [www.aafp.org/online/en/home/residents/grantsawards/residentscholars/html](http://www.aafp.org/online/en/home/residents/grantsawards/residentscholars/html). The application deadline is November 1, 2007.

## Conference on Practice Improvement

The 2007 Conference on Practice Improvement: Health Information and Patient Education will be held November 8-11, in Newport Beach, California. The conference offers practice enhancement, patient education, and best practices for the New Model of Health Care. The conference is sponsored by the AAFP and the Society of Teachers of Family Medicine. For more information and online registration, please visit [www.aafp.org/pec.xml](http://www.aafp.org/pec.xml).

### Continued from page 3 - President's Message

damage was done in regard to public opinion regarding the scope of Family Medicine. A letter to the editor has been sent to the *Star Tribune* disputing the comments made in the article. Hopefully, we will soon see that in print.

4) Medicare Reform: Letters to the Editor will be sent to newspapers in Minneapolis/St. Paul and surrounding suburbs, Rochester, Duluth, and Mankato. The letter is meant to educate patients about the need for Medicare payment reform, and the potential ramifications of decreasing patient access to physicians, if reforms are not legislated. If anyone would like a copy of the letter, or request that the letter be sent to their local newspaper; please contact Kristie at the MAFP office.

Here's wishing all of you a productive fall season. Thank you all for the care you give to your patients and your communities.

*Supreme Kellie*

## Nominate a Colleague for an Award

The MAFP is now accepting nominations for the following awards:

- Family Physician of the Year
- Teacher of the Year
- Researcher of the Year
- Resident of the Year
- Medical Student Award
- Merit Award

For more information and a detailed description of each award, please visit the MAFP website at [www.mafp.org/awards.asp](http://www.mafp.org/awards.asp).

### Nomination Process

All nominations must be made in writing to the MAFP office (mail, fax or e-mail). Include the name of the award, your name and phone number, and explain why the nominee is deserving. Also, if applicable, include the name of the nominee's clinic, residency program or medical school. Additional information may be requested from the nominator or nominee. *Except where noted, candidates must be MAFP members.*

### Deadlines for Submission

Family Physician of the Year: **January 3, 2008**  
All other awards: **February 20, 2008**



To place an ad in the 'Practice Opportunities' section, please email text to [kthorson@mafpa.org](mailto:kthorson@mafpa.org). Information about pricing and deadlines can be found online at [www.mafpa.org/classifieds.asp](http://www.mafpa.org/classifieds.asp).

**Urgent Care/Family Medicine Opportunities:** Aspen Medical Group, located in the metro areas of Minneapolis and St. Paul, Minnesota, seeks full time, part time and casual Urgent Care Providers. BC/BE family medicine or emergency medicine physicians, physician assistants and nurse practitioners to join our Urgent Care Department. May rotate between several locations including Bloomington, Maplewood, St. Paul and our new clinic in Inver Grove Heights. Full time schedule will consist of 31 hours/week working a combination of day, evening and weekend shifts. Our clinics are fully staffed with lab, X-ray, MRI, CT, nursing staff and on-call specialists. Candidates must have a MN license and DEA registration. FAMILY MEDICINE OPPORTUNITIES (full time) available within the Aspen Clinics in Maplewood and Inver Grove Heights, include clinic and hospital responsibilities, with reasonable call schedules, no OB. Competitive compensation and comprehensive benefit program. Please contact Julie Juba, Provider Recruiter, at 866.415.2600, via email at [jjuba@aspenmed.org](mailto:jjuba@aspenmed.org) or fax your CV to 651.642.2796.

**Board Certified/Board Eligible Family Medicine/internist-pediatrician** wanted to replace retiring primary care physician in an established small suburban personal setting where you can spend time with each patient in a relaxed caring fashion. Respect, integrity, compassion and quality care are our hallmarks. No inpatient obligations, flexible hours, paid malpractice insurance, paid health and dental insurance and retirement benefits are included. Salary and other benefits are negotiable. Please respond to Margie or Russ, New Hope/Crystal Medical Clinic, 3501 N Douglas Dr, Mpls, MN 55422

**WISCONSIN:** Supported by a strong network of technology, tools and resources, **Ministry Medical Group** is seeking BC/BE Family Medicine physicians to join our busy practices in Central and Northern Wisconsin. This physician led organization offers opportunities to practice in communities that support the importance of health care, education, recreation, and culture and in a state that is physician supportive with minimal managed care. Opportunities for full-spectrum family medicine with or without obstetrics, depending on location. Offers competitive salary, CME allowance, paid dental, health, life and disability insurance, dues, licenses, malpractice and excellent retirement packages. Contact Judy Brown, 715-342-7998, or [Judy.Brown@ministryhealth.org](mailto:Judy.Brown@ministryhealth.org).

**Family Practice Physicians: The Duluth Clinic** is a nationally recognized, 400+ physician multi-specialty group serving the regional population of 460,000 in northeastern Minnesota, northwestern Wisconsin and upper Michigan. Part of the SMDC Health System, the Duluth Clinic practice extends to 16 regional sites and 4 hospitals, and represents 42 specialties and sub-specialties. We are currently looking for Family Practice Physicians in Ashland, Hayward, and Superior, WI; Duluth, Hibbing, International Falls, Virginia, and Aurora, MN. BE/BC Family Medicine physicians are also being sought for Urgent Care in Duluth and a systemwide physician float pool. Competitive compensations and a comprehensive stipend/bonus program available. If you share our passion for delivering the highest standard of care, and if you are searching for a place where your work and your life can peacefully coexist, we invite you to join us. Please contact Roger Reinert at 800-342-1388 X 63452 via email at [reinert@smdc.org](mailto:reinert@smdc.org) or apply online at [www.duluthclinic.org/career](http://www.duluthclinic.org/career).

**Urgent Care Physician – Park Nicollet Clinic** Park Nicollet Clinic is seeking full-time BE/BC Family Medicine Physicians to join our Urgent Care Department. We offer Urgent Care services at six of our clinics. We invite you to share your expertise in an environment that supports new treatments/innovations while embracing a strong work-life balance. Our integrated health care system, including Methodist Hospital, is recognized locally and nationally for great care and leadership. Send CV to: Missy Fisher, Park Nicollet Health Services, 3800 Park Nicollet Boulevard, St. Louis Park, MN 55416, phone 952-993-6025, email: [fishem@parknicollet.com](mailto:fishem@parknicollet.com). To learn more or apply online, visit [parknicolletphysician.jobs](http://parknicolletphysician.jobs).

**Family Physician-Suburban Minneapolis.** Park Nicollet Clinic is seeking BE/BC Family Medicine Physicians to join our multispecialty group in suburban Minneapolis. Our Family Medicine department provides comprehensive healthcare services for the entire family. We invite you to share your expertise in an environment that supports new treatments/innovations while embracing a strong work-life balance. Our integrated health care system, including Methodist Hospital, is recognized locally and nationally for great care and leadership. Send CV to: Missy Fisher, Park Nicollet Health Services, 3800 Park Nicollet Boulevard, St. Louis Park, MN 55416, phone 952-993-6025,

**Sawtooth Mountain Clinic, Inc., on the North Shore of beautiful Lake Superior,** is located in Cook County, MN, which encompasses the communities of Hovland, Grand Marais, Lutsen, Schroeder and Tofte, as well as the Grand Portage Reservation. SMC is a rural, non-profit, federally qualified Community Health Center, on the border of the Boundary Waters Canoe Area and Quetico Provincial Park. Seeking a *full-time BE/BC Family Practice Physician* to complement our practice, which offers a complete genre of family practice services, including primary medical care, emergency room service, in-patient and out-patient services and coverage of the Nursing Care Center. Excellent Benefits/Salary/Paid Malpractice. Please fax or email resumes to: Rita M. Plourde, CEO; or Sue Nordman, COO Fax: 218-387-1278; email: [snordman@boreal.org](mailto:snordman@boreal.org) 513 5<sup>th</sup> Ave. West Grand Marais, MN 55604

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**Luther Midelfort – Mayo Health System in Eau Claire, Wisconsin,** is seeking a BC/BE family practitioner with interest in women's health and pediatrics for a full-time, outpatient practice. "Phone" call of 1:23 and one weekend in Urgent Care every 23rd weekend. Compensated on hourly basis for Urgent Care hours. Family Medicine Department recently moved to a brand new clinic addition. In partnership with Mayo Clinic, Luther Midelfort is a physician-directed, vertically integrated hospital and multispecialty clinic based in Eau Claire, WI. With interest, please contact Cyndi Edwards, 800-573-2580; fax 715-838-6192; e-mail [edwards.cyndi@mayo.edu](mailto:edwards.cyndi@mayo.edu). Visit our website at [www.luthermidelfort.org](http://www.luthermidelfort.org)

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**Luther Midelfort-Mayo Health System in Rice Lake, Wisconsin** is seeking two BC/BE family practitioners to join a growing clinic. OB optional. Call 1:13. Modern, fully equipped clinic with visiting specialties. Luther Midelfort is a physician directed, integrated hospital and multispecialty clinic based in Eau Claire, WI and partnered with Mayo Clinic. Physicians practice evidence based, protocol driven medicine. Electronic and on-line resources make it possible to practice state-of-the-art medicine. Rice Lake, a community of 8,258, is located in Northwest Wisconsin, 100 miles east of Minneapolis, MN and 60 miles north of Eau Claire, WI. Contact Christie Blink, 800-573-2580; [blink.christie@mayo.edu](mailto:blink.christie@mayo.edu); fax 715-838-6192; or [www.luthermidelfort.org](http://www.luthermidelfort.org)

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**Red Cedar Medical Center – Mayo Health System in Menomonie, Wisconsin,** is seeking a BC/BE Family Practitioner. OB is optional. Call of 1:9. Two-year salary guarantee and complete benefits package offered. Opportunity to moonlight in Red Cedar E.R. Red Cedar is a vibrant 31-physician, multispecialty clinic integrated and attached with a 25-bed critical access hospital located 1 hour east of Minneapolis and ½ hour west of Eau Claire. Menomonie is home to the 7,500 students at the University of Wisconsin-Stout. Perched on the banks of Lake Menomin, the community offers strong schools and safe neighborhoods in a beautiful setting. Contact Christie Blink, 1-800-573-2580; fax 715-838-6192; e-mail [blink.christie@mayo.edu](mailto:blink.christie@mayo.edu) or [www.rcmc-mhs.org](http://www.rcmc-mhs.org)

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**Fiercely independent progressive award winning FP group in SW metro** seeks to hire physician desiring collegial practice. Three sites in young, growing communities of Chaska, Prior Lake and Shakopee. Call 1:11, OB preferred. Hospitalize patients at St Frances Regional Medical Center – voted one of the nation's top 100 hospitals. Adding EMR and web portal in 2007. Celebrating 50 years of service. Please contact John Rekow, Administrator at 952-361-0529 via email at [johnrekow@cmclinics.com](mailto:johnrekow@cmclinics.com) or fax your CV to 952-361-9473.

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**Outstanding Twin City Opportunity. Johnson Street Medical Clinic** is a Twin City independent medical clinic looking for exceptional physicians who want to practice excellent medicine their way rather than in a corporate style. We offer the setting, management and support that will assist you to realize your dreams. Practicing medicine should be both personally and financially rewarding – and it is at Johnson Street Medical Clinic. Please fax your CV to (612) 788-4930 or give us a call at (612) 782-0900. Ask for our manager or me, Neil C. Henry, MD. All conversations will be held in the strictest of confidence.

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**Long Prairie** – J-1 visa applications accepted; health profession shortage area. Loan repayment (specified amount) over five years. BC/BE family medicine candidates (with OB training preferred). Join nine primary care providers in a community of 3,040. Call is 1:6 (70% call as P.A. backup). Clinic is attached to a 25-bed critical access hospital. CentraCare Clinic, a 183-physician multi-specialty clinic, is part of CentraCare Health System serving a referral population of 617,000 including a regional medical center, two rural hospitals, 11 clinics and four long-term care facilities. Competitive compensation and benefits. Contact: Kristine Cunningham Rose, Recruiter, 1406 Sixth Avenue North, St. Cloud, MN 56303. 800-835-6652, ext. 54188 Fax 320-255-5722 Email: [cunninghamrosek@centracare.com](mailto:cunninghamrosek@centracare.com) Web: [www.centracare.com](http://www.centracare.com)

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**Melrose** – Loan repayment (specified amount) over five years. Seeking a BC/BE family medicine physician (required to practice OB) to join six family medicine physicians in a community of 3,200. Clinic is attached to a 28-bed, critical access hospital. Not a health profession shortage area. CentraCare Clinic, a 183-physician multi-specialty clinic, is part of CentraCare Health System serving a referral population of 617,000 including a regional medical center, two rural hospitals, 11 clinics and four long-term care facilities. Competitive compensation and benefits package. Contact: Kristine Cunningham Rose, Recruiter, 1406 Sixth Avenue North, St. Cloud, MN 56303. 800-835-6652, ext. 54188 Fax 320-255-5722 Email: [cunninghamrosek@centracare.com](mailto:cunninghamrosek@centracare.com) Web: [www.centracare.com](http://www.centracare.com)

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**New clinic, experienced system:** Looking for TWO Family Medicine physicians to start a new clinic in Big Lake, Minn. The latest technology allows physicians to provide high quality, personalized care. Big Lake, with an area population of 15,581, is located approximately 30 minutes from St. Cloud and 35 minutes from Minneapolis. Natural amenities such as lakes, the Mississippi and Elk Rivers, trail systems, parks, a tremendous labor force and easy access to major roads make Big Lake ideal. This community's industrial base balances the rapid residential growth. For more information, contact: Kristine Cunningham Rose, Physician Recruitment & Relations, St. Cloud Hospital, 800-835-6652 ext. 54188 [www.centracare.com](http://www.centracare.com)

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**MeritCare Health System** is seeking BC/BE Family Medicine physicians to join staff in several of our 26 clinic locations. Clinic-based opportunities are available in Minnesota and North Dakota. You have your choice of urban or rural locations. Each community offers its own unique setting and personality. These are excellent practice opportunities with competitive salary and benefits, packages being offered. MeritCare Health System, with main offices located in Fargo, North Dakota is a fully integrated 411-physician multi-specialty group practice and 583-bed tertiary/trauma hospital including the 60-bed Children's Hospital and 26 regional clinics in two states. AA/EOE. Drug free work place. Relocation assistance is provided. Visit our website: [www.meritcare.com](http://www.meritcare.com) or contact: Jill Gilleshammer, Physician Recruiter, P O Box MC, Fargo, ND 58122-0385; 1-800-437-4010, extension 280-4856; Fax 701-280-4136; Email: [Jill.Gilleshammer@meritcare.com](mailto:Jill.Gilleshammer@meritcare.com)

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Practice Opportunities - Continued on page 10



**Springfield Medical Center/Mayo Health System** seeks a BE/BC Family Practice Physician with OB to join our Mayo-owned regional medical center. An employed position, competitive salary, excellent benefits, paid malpractice, paid relocation, and generous CME. Springfield is located on highway 14 just 60 mile west of Mankato on the "Laura Ingalls Wilder Memorial Highway." Springfield is a wonderful upper mid-west community with excellent schools with a population of 2,200, four-season recreational opportunities in safe friendly community. We offer both a satisfying professional career and an excellent quality of life in Southern Minnesota. Contact: Jo Montemurno Phone: 866-625-713. Email: [montemurno.jo@mayo.edu](mailto:montemurno.jo@mayo.edu)

**Madelia Clinic/Mayo Health System** seeks BE/BC a Family Practice Physician with OB to be part of our Mayo-owned regional medical center. Employed position with a competitive salary, excellent benefits, paid malpractice, paid relocation, and generous CME. Madelia, "Pride of the Prairie" is nestled along the Watonwan River, with a population of 2,400. Excellent schools in safe friendly community were you can enjoy outstanding four-season recreational activities and affordable housing. Madelia is 100 miles south of Minneapolis and 25 miles south of Mankato. Satisfying professional career and excellent quality of life! Contact: Jo Montemurno Phone: 866-625-7131. Email: [montemurno.jo@mayo.edu](mailto:montemurno.jo@mayo.edu)

**St. Peter Clinic/Mayo Health System** seeks a BE/BC Family Practice Physician with OB optional to join our Mayo-owned regional medical center. Call 1:5. Employed position with a competitive salary, excellent benefits, paid malpractice, paid relocation and generous CME. The beauty and refuge of the Minnesota River Valley draws people to St. Peter (pop. 10,000). Education is a mainstay of St. Peter, which is home to Gustavus Adolphus College. St. Peter offers small town life while being only an hour from Minneapolis. Recreational opportunities are plenty in St. Peter. Contact: Jo Montemurno, 866-625-7131; [montemurno.jo@mayo.edu](mailto:montemurno.jo@mayo.edu); fax: 507-625-4424.

**Affiliated Community Medical Centers, Willmar, MN:** Physician-owned multi specialty clinic is seeking a full-time physician to join the Family Practice Department in their Willmar, Redwood Falls, Granite Falls, Marshall, Litchfield and Benson affiliates. These positions offer a guaranteed salary plus production incentive and an outstanding benefit package. For further information please contact Kari Bredberg, Physician Recruitment Coordinator, Affiliated Community Medical Centers, 101 Willmar Avenue SW, Willmar, MN 56201, 320-231-6366 or e-mail [karib@acmc.com](mailto:karib@acmc.com).

**Columbia Park Medical Group** is seeking BC/BE family physicians for our After Hours Clinics in Andover and Brooklyn Park, Minnesota. Full-time and moonlighting opportunities available. Clinic Hours of operation are open Monday through Friday 11 am – 9 pm, Saturday & Sundays 9 am – 5 pm. Join our established team of approximately 100 physicians representing over 21 specialties. CPMG offers a comprehensive compensation and malpractice coverage. Full-time FM will enjoy an extensive benefits package including Malpractice, CME and 401 (k). Contact: Barbara DeVora, Physician Recruiter, Columbia Park Medical Group, 6401 University Avenue NE, Suite #200, Fridley, MN 55432. Telephone: (763) 586-5822. E-mail: [bdevora@cpmg.org](mailto:bdevora@cpmg.org). Website: [www.cpmg.org](http://www.cpmg.org)

**Columbia Park Medical Group** is seeking BC/BE family physicians for our multi-specialty group practice based in the NW suburban communities of the Twin Cities. Join our established team of approximately 100 physicians representing 21 specialties. Our Full Time Family Medicine Physicians are clinic-only and work as a collegial group of professionals. CPMG offers a comprehensive compensation and benefits package including Malpractice, CME and 401(k). Contact: Barbara DeVora, Physician Recruiter, Columbia Park Medical Group, 6401 University Avenue NE, Suite #200, Fridley, MN 55432. Telephone: (763) 586-5822. E-mail: [bdevora@cpmg.org](mailto:bdevora@cpmg.org). Website: [www.cpmg.org](http://www.cpmg.org)

**Express HealthCare** seeks part-time and casual family physicians to work in our State of Art Urgent Care facility. We offer a modern working environment utilizing an EMR, digital imaging and onsite automated prescription dispensing. In addition, there is an onsite CT scanner as well as Physical Therapy. We are located next to the National Sports Center in Blaine. We are open everyday from 10AM to 10PM. We offer competitive pay and flexible scheduling. Please contact Rick Leach, M.D. at [RDLeach@AOL.com](mailto:RDLeach@AOL.com) or call 612-760-7161.

**Maple Grove Urgent Care:** Opportunity for physicians or physician assistants looking for part-time hours in busy urgent care clinic located in the growing northwest suburbs of Maple Grove. Clinic hours are Monday through Friday 4:00 p.m. to 10:00 p.m. as of July 1, 2007, and Saturdays and Sundays 10:00 a.m. to 6:00 p.m. We are open all holidays and offer competitive pay. If you are interested or would like more information, please call 763-420-5279 or fax resume to the attention of Richard Leach, M.D., Medical Director, at 763-420-7938.

**North Memorial** is presently recruiting for BC/BE family physicians to join several of our owned and affiliated family practice clinics. Practice opportunity locations include Brooklyn Park, Robbinsdale, Crystal, Maple Grove, Minneapolis and others. These are excellent practice opportunities with comprehensive compensation and benefits packages. Contact: Mark Peterson, Physician Recruiter, North Memorial Medical Center, 3300 Oakdale Ave. N., Robbinsdale, MN 55422. Telephone (763) 520-1336. E-mail: [mark.peterson@northmemorial.com](mailto:mark.peterson@northmemorial.com) Website: [www.northmemorial.com](http://www.northmemorial.com)

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**Midwest Family Practice Opportunity:** Balance life and patient care. Group practice opportunity for BC/BE Family Practice physician in scenic Winona, MN. Opportunity offers single-hospital setting, competitive compensation and the opportunity to pursue individual medical interests while balancing professional and personal life. Physician would join the medical staff of Community Memorial Hospital, which is linked to area healthcare providers by a community-wide Electronic Medical Record. Bordered by bluffs and the Mississippi river, Winona boasts good schools, two universities, international businesses and bountiful recreational and cultural opportunities. No J1 opportunities. Contact: Cathy Fangman, 855 Mankato Avenue, Winona, MN 55987. Phone: (800) 944-3960, ext. 4301; Website: [www.winonahealth.org](http://www.winonahealth.org); Email: [cfangman@winonahealth.org](mailto:cfangman@winonahealth.org)

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Urban community clinic organization seeks **compassionate, experienced family physicians** for expanded staff positions. Option for OB and participation in hospital medical attending. Qualif. candidates will be BE/BC and desire to work in diverse community-based setting. WSCHS is an FQHC serving 35,000 patients annually at 18 medical, dental, homeless, public housing, and school-based clinic sites located in St. Paul. WSCHS serves large Latino, Hmong, immigrant and refugee populations. Bilingual/bicultural candidates strongly urged to apply. Opp for loan repayment. Resumes/CVs to Maritza De Jesus at West Side Community Health Services, 153 Cesar Chavez Street, St. Paul, MN 55107; fax 651-602-7517; or email [hr@westsidechs.org](mailto:hr@westsidechs.org).

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**Northside Medical Center - Ortonville, MN:** Friendly atmosphere and strong sense of community boasting low crime levels and high quality education, Northside Medical Center, Ortonville, MN, is seeking a Family Practitioner with interest in OB-GYN to join its clinic-based practice in west central Minnesota. Group includes 4 family practitioners and 3 nurse practitioners. Specialists provide on-site clinics including Urology, Cardiology, Pain Management, Surgery, GI, ENT, Orthopedics, Podiatry, Nephrology, Neurology, Oncology, OB/GYN. Call 1:5. Excellent compensation and benefit plan. Contact: Liz Sorenson, Clinic Manager, Northside Medical Center, PLC, 435 Eastvold Avenue, Ortonville, MN 56278 (320)839-6157 [lsorenson@northsidemedicalcenter.com](mailto:lsorenson@northsidemedicalcenter.com) or visit our website at [www.ortonvilleareahealth.org](http://www.ortonvilleareahealth.org).

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**Mille Lacs Health System Onamia, MN:** Mille Lacs Health System is recruiting a family physician. The Mille Lacs Health System is an integrated health care organization with a 20 bed critical care access hospital with attached clinic and long-term care facility in Onamia, Minnesota. There are 7 family physicians, 1 general surgeon and 4 physician assistants currently practicing at MLHS. The physician staff is very stable with very low turnover in the past 10 years. This full time physician will staff a satellite office in Garrison, Obstetric practice is preferred, but is optional. ER call coverage is approximately 1:7 and is 2<sup>nd</sup> call to ER physician assistants. For more information contact: Steve Rapatz-Harr, VP Clinic/Provider Services, Mille Lacs Health System, 200 North Elm St. PO Box A, Onamia, MN 56301, 320-532-2582, [sharr@mlhealth.org](mailto:sharr@mlhealth.org), [www.millelacshealth.com](http://www.millelacshealth.com)

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**Full-time faculty, great community!** Join the award winning faculty of a well-established, 24 resident, community based, university affiliated program. Guide and teach residents and students, participate in direct patient care (including obstetrics). ABFM certification and teaching or practice experience required. Full-time appointment USD School of Medicine. Compensation competitive, working conditions outstanding. Community and both hospitals ranked among the top in the nation. Send CV and letter of inquiry to Earl Kemp MD, Director, [earl.kemp@usd.edu](mailto:earl.kemp@usd.edu), Center for Family Medicine 1115 E. 20th St., Sioux Falls, SD 57105. Women and minorities please apply.

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**Fairview Health Services** seeks family medicine physicians to join practices in Farmington, Prior Lake, Chaska, Wyoming, Rush City, Plymouth, Milaca, Hibbing and surrounding communities. Experience work-life balance: 4-day workweeks, rounding options. Onsite lab and radiology. Accessible specialist consults. Optional OB. We offer an initial income guarantee with productivity component and fantastic benefit package. Join us in delivering exceptional care to the Minnesota communities we serve. Contact: Bridgett Kay, 612-672-2288 or 800-842-6469 (TTY 612-672-7300), fax 612-672-298, e-mail [recruit1@fairview.org](mailto:recruit1@fairview.org), or visit [fairview.org](http://fairview.org). EEO/AA Employer

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**Fairview Northland Medical Group** seeks family medicine physicians to join our clinics in Zimmerman, Princeton and Milaca, Minnesota. Close to the metro area, these practices also are close to Fairview Northland Medical Center. Obstetrics is desired, high-risk and c-section coverage provided. Call: 1:22 weeknight, 1:10 weekend (one day/weekend). We offer an initial income guarantee with productivity component and fantastic benefit package. Contact: Bridgett Kay, 612-672-2288, 800-842-6469 (TTY 612-672-7300), fax 612-672-298, e-mail [recruit1@fairview.org](mailto:recruit1@fairview.org), or visit [fairview.org/physicians](http://fairview.org/physicians). EEO/AA Employer

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**Cambridge Medical Center, Cambridge, MN** Seeking a Family Practice Physician Monthly stipend available to residents in training, approximately 85% OP, 15% IP, call is 1:12. Clinic and hospital are part of a combined medical center located on campus. Emergency physicians staff the ED 24 hours. Located only 45 minutes north of the metro area, Cambridge is a thriving community on the banks of the Rum River. We offer a competitive salary, comprehensive benefits package and malpractice insurance. For more information, please contact Allina Physician Recruitment Services, email: [recruit@allina.com](mailto:recruit@allina.com), phone: 800-248-4921. EOE

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## MAFP Membership

(As of 8/31/07)

Actives = 2,055	Life = 235
Residents = 233	Inactives = 42
Students = 371	Supporting = 3

**Total = 2,939**

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