

MINNESOTA FAMILY PHYSICIAN

Newsletter of the Minnesota Academy of Family Physicians

March/April 2008

Family Physicians Promote Specialty on Television

By Kristie Thorson, Communications Coordinator

In a much anticipated annual event, members of the Minnesota Academy of Family Physicians answered phone calls at the KARE-11 television on March 11, 2008. About 20 family doctors volunteered their time to staff the MAFP Family Physician Phone bank during the 6 a.m., 4 p.m., 5 p.m. and 6 p.m. newscasts. The physicians took close to 600 calls altogether. Topics ranged from questions about influenza and high blood pressure to joint pain and migraines.



Family physicians wake up early to answer calls during KARE News Sunrise.



Britta Reierson, M.D., does a live interview with anchor Kim Insley, during KARE News Sunrise.

Park Nicollet family physician, Britta Reierson, M.D., was live on-set with KARE News Sunrise anchor Kim Insley. The two discussed some of the common illnesses Dr. Reierson is seeing in the office. It was also an opportunity for her to educate the public about family medicine.

"Family physicians treat people of all ages and are trained to diagnose and treat a wide

Phone Bank - Continued on page 5

Two Legislative Goals that May Conflict

By Dave Renner, MAFP Legislative Representative

The Minnesota Legislative season is well under way. Beginning February 12, they are now over a month into addressing the many problems before them. The date when they will adjourn for the year is not clear yet, however, the Constitution requires that they complete their work no later than the 3rd Monday in May.

Two of goals they have may be heading for conflict. One is health care reform, and the other is deficit reduction.

On a policy level, they hope to adopt health care reforms that will result in reducing health care spending by 20 percent by the year 2011 and achieving universal coverage for all citizens by the same date. The Legislative Commission

on Health Care Access and the Governor's Health Care Transformation Task Force have both developed a series of reforms to meet these goals.

As discussed in this newsletter earlier, many of these reforms are based on payment reforms that reward primary care, promote chronic disease management at the clinic level, and implement the medical home model for care coordination and improvement.



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Coming

Up

The Calendar

April 16-18	House of Delegates/Spring Refresher, RiverCentre, St. Paul, MN
April 21	MAFP Office Closed
May 1-3	National Conference of Special Constituencies, Kansas City, MO
May 2-3	Annual Leadership Forum, Kansas City, MO

Continuing Education Courses

MAFP Spring Refresher

Dates: April 17-18, 2008

Sponsor: MAFP

Location: RiverCentre, St. Paul

Registrar: (952) 542-0130/(800) 999-8198

Online: www.mafp.org

Application for CME credit has been filed with AAFP.

2nd Primary Care Update/Urology for

Primary Care Physicians

Dates: April 24, 2008

Sponsor: CME Committee

Location: Hilton, Bloomington

Registrar: (952) 948-1685

Approved for 3 Prescribed Credits

MN Osteopathic Med Society 110th

Spring Meeting

Dates: April 25-26, 2008

Sponsor: MN Osteopathic Medical Soc.

Location: The Depot, Minneapolis

Registrar: (612) 623-3268

Approved for 15.75 Prescribed Credits

Forever Young: Baby Boomers Come of Age

Dates: May 2, 2008

Sponsor: HealthPartners

Location: Minneapolis Airport Marriott, Bloomington, MN

Registrar: www.ime.healthpartners.com

Application for CME credit has been filed with AAFP.

Breastfeeding: Why We Bother

Dates: May 7, 2008 or May 8, 2008

Sponsor: HealthPartners

Location: Holiday Inn Metrodome, Mpls.

Registrar: www.imehealthpartners.com

Application for CME credit has been filed with AAFP.

Family Medicine Update 2008

Date: May 12-16, 2008

Sponsor: Office of CME, U of M

Location: Radisson University Hotel

Registrar: (612) 626-7600

Register: www.cmecourses.umn.edu

Application for CME credit has been filed with the AAFP.

Officers

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Alan Olson, M.D.

- *Minnesota Valley Chapter*

To Be Determined

- *Park Region Chapter*

Cathy Cleary, M.D.

- *Range Chapter*

Gregory Angstman, M.D.

- *Southeast Chapter*

To Be Determined

- *Southern Chapter*

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- *Southwest Chapter*

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Medical Editor

Lynne Lillie, M.D.

Managing Editor

Kristie Thorson

Layout & Design

Kristie Thorson

Editorial copy and practice opportunity ads to be considered for the May/June issue are due in the MAFP office by 4/28/08.

Minnesota Academy of Family Physicians

600 S. Hwy. 169, Suite 1680

St. Louis Park, Minnesota 55426

(952) 542-0130 • (800) 999-8198

Fax: (952) 542-0135

Email: office@mafpp.org • Website: www.mafpp.org

Plant a Seed

Spring is here and my thoughts turn to the joys of a garden where you can see the rewards of nurturing a small seed into a beautiful plant. As I reflected on this upcoming change of seasons, I began to reflect on the changes and challenges facing MAFP members as we continue to evolve our practices amidst the changes facing the practice of Family Medicine.

Our **purpose** as an Academy has always been to promote the Specialty of Family Medicine and the health of the patients we care for. Our **focus** has been to promote and define the concept of “Medical Home” as a new model of health care delivery that will improve physician and patient satisfaction; while ensuring that we continue to provide comprehensive, evidence-based and quality driven cost-effective patient-centered care. Our **leadership** ability and skills are in high demand both to our Academy, as well as to the clinics and hospitals we work in, and the communities we live in. Our **compassion** for caring and maintaining Humanism in medicine is what allows us to beautifully combine the Art of Medicine with the Science of Medicine.

As my term of President comes to a close, I'd like to offer the following list of ideas or “seeds” that may help all of us Nurture and Grow the Purpose, Focus, Leadership, and Compassion of the Family Physician in the next “Season” of Health Care Delivery.

PURPOSE

- 1) Mentor a high school student on the Joys of Family Medicine.
- 2) Educate a college student on the multitude of practice opportunities in Family Medicine (Clinic, Hospital, Research, Faculty, Administration).
- 3) Introduce a Medical Student to a Family for which you provide multigenerational care.
- 4) Talk to one legislator this year about the importance of primary care in improving healthcare outcomes while decreasing the percentage of the GNP spent on Health Care.
- 5) Talk to one business group about the benefits of purchasing Health Plans that offer Primary Care based management of Chronic Diseases; resulting in significant decreases in lost productivity by decreasing employee time off due to illness.

FOCUS

- 1) Commit to one change in your office scheduling process to allow for increased “Same Day” availability for your patients to see you.
- 2) Recognize that retail clinics exist because they offer customer service that you are not, such as ease of access and affordability. Try to identify one way your clinic can improve on communicating patient information between these clinics and your office to help improve patient care.
- 3) Make one patient-centered change in how you communicate test results to patients and assist patients in scheduling recommended follow up visits.

President's

Message

By Lynne Lillie, M.D.



4) Make one patient safety improvement in how your office documents patient drug lists and allergies.

5) Talk with one of your consulting group's process improvement staff to get the necessary test result to be available at the time of the patient visit to prevent duplication on services.

LEADERSHIP

- 1) Review the duties of the MAFP committees to see if you have areas of special interest or expertise to contribute.
- 2) Participate in one quality improvement process at your clinic.
- 3) Familiarize yourself with the Government Mandated H-CAHPS patient satisfaction surveys to see where you and your hospital rank compared to the state and other hospitals in your area.
- 4) Volunteer to work at one event at a school in your community.
- 5) Educate yourself on the positions of the current presidential candidates positions on Health Care and VOTE this November.

COMPASSION

- 1) Look at each patient close enough to see the color of their eyes.
- 2) Touch “the part that hurts”, to truly connect with a patient.
- 3) Apologize to a patient who had to wait more than 15 minutes to see you, acknowledging that “their time is important, too.”
- 4) Support, rather than judge, the “non-compliant” patient who doesn't take active responsibility for their own healthcare outcomes.
- 5) Ask a patient if they can afford a drug or ancillary service that you ordered.

The legend of Johnny Appleseed shows us how planting one seed at a time can make a tremendous difference. I hope that each of you may find one “new seed to plant” and that together we can grow a beautiful future for healthcare in Minnesota. Thanks for all you do every day caring for your patients and your communities.

Lynne Lillie

What's New

▶ Article Highlights RPAP and UMD Medical School

An article in the March 2008 edition of *Academic Medicine* highlights RPAP and the University of Minnesota-Duluth Medical School. The article is a systematic review of medical school programs that increase the rural physician workforce. At a time when many medical schools are expanding class sizes or new schools are being built, they find: "If 125 medical schools developed similar programs for 10 students per class, this would result in approximately 11,390 rural physicians during the next decade." To read the full article, visit the website at www.academicmedicine.org.

▶ MAFP Members in the Spotlight

Bob Milligan, M.D., Buffalo, took office as the President of the Minnesota Medical Directors Association in October. **Chris Balgobin, M.D.**, was featured in a January KARE-11 news story about his dramatic weight loss. MMA President-elect **George Schoephoerster, M.D.**, testified before the Health Care and Human Services Finance Division Committee in February about the state of primary care in Minnesota. **Jon Hallberg, M.D.**, was featured in the March 9th edition of the *Star Tribune* regarding the medical work he does for local and touring performers. First-year medical student, **Caitlin Conboy**, interviewed her mother, **Pat Fontaine Conboy, M.D.**, for an article entitled "A Conversation about Change" which appeared in the December issue of *Minnesota Medicine*.

▶ Family Physician of the Year Finalists

Congratulations to Minnesota's Family Physician of the Year Award finalists. The six candidates were selected from a total of 27 nominees. The 2008 finalists are:

Dr. Timothy Arnold, Riverwood Healthcare Center, Aitkin
Dr. David Detert, APMC-Litchfield
Dr. Jeffrey Ehnstrom, Riverwood Healthcare Center, Aitkin
Dr. Harvey Frank, Allina Forest Lake Clinic, Forest Lake
Dr. Donald Kammerer, Albert Lea Medical Center, Albert Lea
Dr. Erik Kantan, Riverview Clinic, Crookston

The 2008 Family Physician of the Year will be selected by the Board of Directors and honored at the All-Member Celebration on April 17, 2008, at the RiverCentre in St. Paul.

▶ Officer Nominations for 2008-09

The Leadership Development Committee will present the following slate of candidates to the House of Delegates on April 16, 2008:

President Elect: **Patricia Fontaine, M.D.**, Minneapolis
Speaker of the House: **Terence Cahill, M.D.**, Blue Earth
Vice Speaker: **Philip Stoyke, M.D.**, Woodbury
AAFP Jr. Delegate: **Dave Thorson, M.D.**, Mahtomedi
AAFP Jr. Alt. Delegate: **Carol Featherstone, M.D.**, New Hope

The Vice President position was eliminated at the 2007 House of Delegates and replaced with an Officer-at-Large position. Candidates for the Officer-at-Large will be nominated by local chapters. The position is designed to offer members interested in a leadership position in the MAFP a way to experience leadership. The Officer-at-Large serves on the Board of Directors and Executive Committee. Email office@mafp.org if you are interested.

Membership Report

January 1, 2008 - February 29, 2008

New Active Members

Obidike Akahara, M.D., Bloomington
Mohan Kumar Bangaloreputtaiah, M.D.,
Baudette
Arden Beachy, M.D., Staples
Gustavo Colmenares, M.D., Madelia
Robert Flinchbaugh, D.O., Rochester
Annie Fontaine, M.D., Minneapolis
Janet Handrigan, M.D., Austin
Patrick Hanna, M.D., Montevideo
Jamey Jessen, M.D., Moorhead
Babitha Kallimel, M.D., Glenwood
Karen Lee, M.D., Minneapolis
David Lundberg, M.D., Rochester
Sumner McAllister, M.D., Burnsville
James Morgan, M.D., Brooklyn Center
Earle Munns, D.O., Wabasha

New Active Members (Cont.)

Shivani Rawal, M.D., Eagan
Daniel Sullivan, M.D., Burnsville

New Student Members

Mayo
Kevin Christensen
Mariana Cook
Elizabeth Wilkinson

University of MN - Twin Cities

Ruth Barta
Erin Lorence



In Memoriam

John D. Nehring, M.D., Preston
Member since 1970

Henry W. Quist, M.D., Minnetonka
Member since 1953

MAFP Membership

(As of 2/29/08)

Actives = 2,115
Residents = 226
Students = 455
Life = 241
Inactives = 41
Supporting = 3

Total = 3,081

Family Physicians Gather in Alexandria for Winter Conference

This year, the Winter Conference focused on Pediatric topics. Those covered included Pediatric Problems that Shouldn't be Missed, Children with Special Needs, Teen Sexuality/HPV Vaccine, Failure to Thrive, Pediatric Dermatology, Allergies, Pediatric Heart Murmurs, ADHD, Autism and Scoliosis.

56 physicians and other health professionals attended the conference on February 1 & 2 at Arrowwood Resort in Alexandria.

"First time here, very good conference," said one attendee.

CME sessions took place in the mornings leaving the afternoons open – which made the Winter Conference a chance for a seasonal getaway. Snowmobiling, ice fishing, cross country skiing, sledding and ice skating were



Jennifer Lessin, M.D., Park Nicollet Alexander Center for Child Development and Behavior, spoke about autism

available through Arrowwood's Snow Center. Others went for The Big Splash Indoor Water Park and Darling Reflections Spa. On Friday night, the Academy hosted a dinner for physicians and their families.



After a day of CME, conference attendees and their families met for dinner.

Children's Hospitals and Clinics of Minnesota provided an educational grant for the Winter Conference.

The Minnesota Academy of Family Physicians wishes to express its thanks to these companies exhibiting at the Winter Conference: **Affiliated Community Medical Centers, Astellas Pharma, U.S. Inc., AstraZeneca, Bayer Diabetes Care, Center for Diagnostic Imaging, GlaxoSmithKline, North Memorial Reference Laboratory, Novartis, Park Nicollet Navigator, and UCare.**

Continued from page 1 - Legislative

The MAFP is very interested in all of the focus being given to the medical home. There seems to be a realization among policy makers that increasing the role of family physicians is critical to improving health outcomes and controlling overall health care spending. But to make this happen it will take some upfront spending. The current payment system does not reward providers for providing care management services. In fact, providers are penalized by investing in care management services that result in reducing the number of procedures provided, thereby reducing reimbursements to their clinic.

The reform bill recommends providing medical home providers up to a \$50 per patient per month care coordination fee to serve as a medical home. This is where the two goals may conflict.

Financially, their goal will be to eliminate the projected deficit to the state budget. In November 2007 the projections were for a \$373 million deficit through the end of this biennium. The newest budget forecast was just announced at the end of February. It has now grown to \$956 million.

With a deficit nearing \$1 billion, the Legislature is now looking at all spending in attempt to balance the budget. This includes existing and new spending. How much money will be available for new health care reform efforts when spending for existing programs may be on the chopping block? How can we meet the goal of expanding coverage for low-income Minnesotans when facing the reality of more cuts to our human services programs?

There remains political momentum to adopt major health care reform. Legislators feel a strong need to bring health care reform back to their voters this November. The challenge they face is can it be done without making the upfront investments needed to make these reforms successful?

Continued from page 1 - Phone Bank

variety of illnesses, Dr. Reirson explained to viewers during her interview.

As a joke, KARE Sunrise anchor Tim McNiff tried to pass himself off as a family doctor during one segment of the morning show. Fortunately for viewers, his career in medicine only lasted a few seconds!



Anchor Tim McNiff poses as a family physician during a news segment.

During the afternoon show, Dr. Jay Dirks was interviewed about how to make the most of a visit with your family physician. Dr. Dirks also answered viewer questions via the internet during KARE OnLive

Thank you to all of the family physicians who volunteered for the 2008 Phone Bank: **Chuck Andersen, Amy Bonifas, John Berge, Samuel Bugbee, Alfredmy Chessor, Sujata Costello, Jay Dirks, Harvey Frank, Julia Gonsoski, Ronald Hewitt, Gerald Jensen, Jaimee McPadden, Sara Mitlyng, Sue Park, Michelle Ragen, Britta Reirson, Jeremy Springer, and David Tapper.**



Jay Dirks, M.D., answers viewer questions online during KARE OnLive.



THE BULLETIN BOARD



2008 MAFP House of Delegates

On April 16, 2008, local chapter delegates and members of the MAFP will gather at the RiverCentre in St. Paul to conduct annual business. The day will be filled withh testifying and voting on resolutions, meeting candidates, electing officers and learning about making your practice a Medical Home for patients. **Terence Cahill, M.D.**, Speaker of the House, will call the meeting to order at 9:00 am. The morning will feature a presentation on the Academy's role developing the Medical Home followed by the Reference Committee of the Whole. The afternoon will feature a CME presentation by **Bruce Bagley, M.D.**, from AAFP, on the national activities to develop the Medical Home. He will update us on the TransforMED trials, identify barriers to implement a medical home and the strategies to overcome those barriers. There will also be an update on the Minnesota legislature from our Legislative Committee, the annual MAFP Foundation report and remarks by the current MAFP President and President-Elect. Contact the MAFP office if you are interested in attending.



Register for the Spring Refresher!

The MAFP Spring Refresher is just a few weeks away. Use your credit card to register online. Simply go to www.mafp.org and follow the link to our secure registration serice. Or call the MAFP office at 952-542-0130 or 800-999-8198 to request a brochure. This annual update for specialists in family medicine promises to be an exciting and enriching two days.



MAFP Spring Refresher
April 17-18, 2008

Interim Recommendations Regarding Hib conjugate Vaccines

Due to the reduced availability of Hib conjugate vaccines, the Advisory Committee on Immunization Practices (ACIP), along with the American Academy of Pediatrics and the American Academy of Family Physicians have recommended that the booster dose of Hib given at age 12 – 15 months be deferred until further notice for most children. Providers should implement these interim recommendations immediately to conserve as much Hib vaccine as possible. Go to the MN Department of Health website for more information: www.health.state.mn.us/divs/idepc/immunize/mnvfc/bf20dec07.pdf.

Partners Against Pain Website

Purdue Pharma L.P. announced a revitalized and redesigned Partners Against Pain website. Doctors and patients will be able to find information and resources on pain management in an easier-to-navigate format. The website can be found at www.partnersagainstpain.com.

Minnesota Web Recruitment

Minnesota Web Recruitment is a new service from the Rural Health Resource Center which allows clinics and communities in greater Minnesota to post their health care provider vacancies via the National Rural Recruitment and Retention Network (3RNet.org) at www.3rnet.org. For more information about rates and Web entry instruction, please contact the Rural Health Resource Center at 218-727-9390 or rhrcc@ruralcenter.org or visit their Web site at: www.ruralcenter.org/mcrh.

All-Member Celebration

Join your fellow MAFP members to celebrate Family Medicine! On Thursday, April 17, enjoy a **FREE** buffet-style dinner and dessert bar while networking with colleagues in a casual setting. A short program, recognizing the new MAFP President and honoring the 2008 Family Physician of the Year, will be held. Guest tickets are \$10. Pre-registration is necessary. Call the MAFP office or register on your Spring Refresher brochure.



Book Signing at Spring Refresher

MAFP member and Shakopee family physician, **Wayne Liebhard, M.D.**, recently published a book entitled *Elephants in the Exam Room: The Seven Things You Need to Know About Today's Health Care*. Liebhard will be at the Spring Refresher on Thursday, April 17, 2008, to meet with fellow family physicians and sign books. For more information about the book, visit www.omegamed.com.



CDC Advisory Committee Recommends Expanding Ages for Influenza Vaccine

A panel of immunization experts voted to expand the recommended ages for annual influenza vaccination of children to include all children from 6 months through 18 years of age.

Medicare Resources

The AAFP has put up a new "Medicare Alert" feature on the home page of its website at www.aafp.org. Members will be able to use the link to reach all Medicare resources for members and patients.



MINNESOTA ACADEMY OF FAMILY PHYSICIANS FOUNDATION NEWS



The mission of the MAFP Foundation is to support family physician health care delivery, research and education, and to promote the specialty of family medicine.

Save the Date: Sept. 21 - 24, 2008

Minneapolis will host the Sixth National Conference on Quality Health Care for Culturally Diverse Populations: *Partnerships for the future: Supporting practitioners and advancing the field through innovation, policy and research.* The conference will continue its broad-based appeal by engaging providers, communities, and policymakers to confront the challenges of addressing the health care needs of diverse populations. For more information about Registration or submitting a Presentation Proposal please visit www.DiversityRxConference.org.

Foundation Welcomes the 2008 Board of Directors

President: Keith Stelter, M.D.

Family Medicine Residency Program - Mankato

Vice President and Chair of the Corporate Advisory Council:

Richard Gebhart, M.D., Camden Physicians Clinic

Treasurer: Paul Coons, C.P.A., Tenney, Coons & Associates

Virginia Barzan, C.A.E., MAFP EVP

Krista Boston, Minnesota Board on Aging

Estelle Brouwer, Stratis Health

Raymond Christensen, M.D., U of M – Duluth, Department of Family Medicine

Linda Ferrario, M.D., Regions Family and Community Medicine Residency

Kris Flanagan, Minneapolis Heart Institute, Abbott Northwestern Hospital

Ann Gustafson, Pharm D., GlaxoSmithKline

Gerald Jensen, M.D., Silver Lake Clinic

Thomas King, M.D., HealthPartners Apple Valley Clinic

Philip Stoyke, M.D., HealthEast Woodbury Clinic

David Thorson, M.D., MinnHealth Family Physicians

Patricia Vincent, M.D., Northwest Family Physicians

Barbara Yawn, M.D., Olmsted Medical Center

Foundation Marks 20th Anniversary

This year marks the 20th anniversary for the MAFP Foundation. We're looking for family physicians, donors, student, residents, and former staff to share their favorite memories to mark this milestone achievement. Submit your story via email to foundation@mafp.org or call the Foundation office at 952.542.0130 or 800.999.8198 to learn more.

David Mersy Student Externship Update

The David Mersy, M.D. Medical Student Externship Program is one example of how the MAFP Foundation generates medical student interest in the specialty of family medicine. Students are invited to submit a project or research proposal on a topic related to family medicine. Externs work with a mentoring physician on the project to ensure success. This year two students will each be awarded research grants of \$2,000 and mentoring family physicians will receive a \$500 stipend to offset administrative expenses. Externs present their findings at the 2009 MAFP Research Forum.

Judges on the Selection Committee will convene to review and score each of the student applications to determine the strongest applications and top two winners. Thank you to Drs. Patricia Adam, Raymond Christensen, Barbara Elliott, Keith Stelter, Barbara Yawn, and Therese Zink for volunteering their time to be judges.

Funding for the externships is provided by the MAFP Foundation, AAFP Foundation, and Rochester Medical Corporation. Watch for future updates in this newsletter or visit <http://www.mafp.org/foundation.asp>.

Program Planning Begins for Foundation

Annually, the Foundation's Board of Directors meet to discuss which programs and projects will be funded by the MAFP Foundation for the upcoming year. Traditionally, projects have aligned with topics of great interest to family physicians: leadership development for medical students and residents, patient education, and practice-based research. To suggest a burning topic, project, or partnership to the Board of Directors please call Executive Director Lynn Balfour at 952.542.0130 or email foundation@mafp.org before April 25th if possible. Or you may stop by the Foundation's booth in the exhibit hall at the Spring Refresher.

MAFP Chapters Offer Financial Support

The Foundation depends on charitable donations to continue funding programs and projects that matter to family physicians. As of March 13th we have received generous donations from the following MAFP Chapters:

Central Chapter Park Region Chapter
Heart of the Lakes Chapter Range Chapter

It's not too late for your chapter to contribute. Chapters may choose to designate their donation to a specific program or leave the gift "unrestricted" so that it can be used to assist the programs in greatest need. For more information please call the MAFP Foundation office at 952.542.0130 or email foundation@mafp.org. Thank you!





Lake City Medical Center – Mayo Health System is seeking family medicine physicians to join our compassionate, high quality and nationally award-winning team of health care professionals. A physician-led family practice group, we strive for personal, compassionate health care supported by advanced technology. Our main campus, located in Lake City, Minnesota, houses our clinic, hospital and nursing home. We also have three off-campus clinics in Wabasha and Plainview, Minnesota and Alma, Wisconsin. Lake City Medical Center offers a competitive salary and benefits package, along with a friendly and rewarding work environment. For more information, contact Cheri Kramer, chief administrative officer, 651-345-3321.

Tri-County Hospital seeks a BC/BE Family Practice Physician to join our growing regional health care system. 4/days week, 6.5 scheduled hours/day, 46 weeks/year. No OB required. No Call. Guaranteed salary plus production incentive, liability coverage, relocation expenses, and competitive benefits. Excellent schools, unlimited seasonal sports activities, numerous artistic opportunities and miles of lakeshore are all part of the attraction in this region. Located in the heart of north central MN lake country – just 2 ½ hours from the Twin Cities. Please contact Lori Gress, Tri-County Hospital, 415 North Jefferson, Wadena, MN 56482. 218-631-7462 or 218-639-0572 cell. lori.gress@tricityhospital.org.

Outstanding Twin City Opportunity. Johnson Street Medical Clinic is a Twin City independent medical clinic looking for exceptional physicians who want to practice excellent medicine their way rather than in a corporate style. We offer the setting, management and support that will assist you to realize your dreams. Practicing medicine should be both personally and financially rewarding – and it is at Johnson Street Medical Clinic. Please fax your CV to (612) 788-4930 or give us a call at (612) 782-0900. All conversations will be held in the strictest of confidence.

Bloomer, WI: Luther Midelfort Chippewa Valley – Mayo Health System is seeking a **BC/BE Family Practitioner or BC/BE Med-Peds** with interest in both in/outpatient care opportunities. Pre and post natal care at this site but NO deliveries. Call of 1:5. No first call in the E.D. Call involves back up for mid-levels in the E.D. and is compensated. Moonlighting in the E.D. is optional and compensated on an hourly basis. Bloomer, a growing community 3,500, offers strong schools, many four-season recreational opportunities, and easy access to higher education. Contact Cyndi Edwards, 800-573-2580; fax 715-838-6192; e-mail edwards.cyndi@mayo.edu or you may visit our website at www.luthermidelfort.org

Allina Hospitals & Clinics. We are one of the nation's most highly respected healthcare organizations, with 11 hospitals & 62 clinics in Minnesota and western Wisconsin. We currently have a wide variety of FP positions available in rural locations in Minnesota and western Wisconsin. To view these opportunities please visit www.allina.com/jobs. Allina is proud to offer a competitive salary, a comprehensive benefits package, and malpractice insurance. EMR utilized at all sites! For more information, please contact: Allina Physician Recruitment Services. Phone: 1-800-248-4921/ 612-262-4560. Fax: 612-262-4163. E-mail: recruit@allina.com. An Equal Opportunity Employer.

Interested in joining a vibrant, hard working staff of Family Practitioners and a Nurse Practitioner? **Sawtooth Mountain Clinic, Inc.** might be the place for you! Situated on the shore of Lake Superior in northeastern MN, bordering the Boundary Waters Canoe Area and Quetico Provincial Park! Live, work and play all in this illustrious northwoods country. Our "search" is for a BE/BS Family Practitioner. SMC is a federally funded Community Health Center, servicing all of Cook County, MN, with clinic office hours from Monday-Saturday & services provided at two satellite clinics. Physicians also provide in-patient care at the North Shore Hospital and care to residents of the adjoining Care Center. Call, email or fax inquiries/resumes to Sue Nordman, COO – sue@sawtoothmountainclinic.org, phone: 218-387-2330 ext. 31 or fax 218-387-1278. We look forward to meeting you!

Urgent Care Physician – Park Nicollet Clinic Park Nicollet Clinic is seeking full-time BE/BC Family Medicine Physicians to join our Urgent Care Department. We offer Urgent Care services at six of our clinics. We invite you to share your expertise in an environment that supports new treatments/innovations while embracing a strong work-life balance. Our integrated health care system, including Methodist Hospital, is recognized locally and nationally for great care and leadership. Send CV to: Missy Fisher, Park Nicollet Health Services, 3800 Park Nicollet Boulevard, St. Louis Park, MN 55416, phone 952-993-6025, email: fishem@parknicollet.com. To learn more or apply online, visit parknicolletphysician.jobs.

Park Nicollet Clinic is seeking BE/BC Family Medicine Physicians to join its multispecialty group in Minneapolis. Our Family Medicine department provides comprehensive services in health promotion, screening, diagnosis and disease management at 17 Park Nicollet Clinic locations in Minneapolis and surrounding suburban communities. It is our goal to provide care for most of the entire family's health care needs. Practice options include participating in our hospital service or 100% outpatient practice. Our integrated health care system, including Park Nicollet Clinic and Methodist Hospital, is recognized locally and nationally for great care and leadership. Share your expertise in an environment that supports new treatments and innovations while embracing a strong work-life balance. For immediate consideration, please send CV to: Missy Fisher, Director Clinician Recruitment, Park Nicollet Health Services, 3800 Park Nicollet Boulevard, St. Louis Park, MN 55416. For more information contact Ms. Fisher at (952) 993-6025 or (888) 437-5004; email Melissa.Fisher@parknicollet.com

To place an ad in the next 'Practice Opportunities' section, please email Kristie Thorson at kthorson@mafpa.org. Information about deadline for submission and rates can be found online at www.mafpa.org/classifieds/asp.

Luther Midelfort – Mayo Health System in Eau Claire, Wisconsin, is seeking a BC/BE family practitioner with interest in women's health and pediatrics for a full-time, outpatient practice. "Phone" call of 1:23 and one weekend in Urgent Care every 23rd weekend. Compensated on hourly basis for Urgent Care hours. Family Medicine Department recently moved to a brand new clinic addition. In partnership with Mayo Clinic, Luther Midelfort is a physician-directed, vertically integrated hospital and multispecialty clinic based in Eau Claire, WI. With interest, please contact Cyndi Edwards, 800-573-2580; fax 715-838-6192; e-mail edwards.cyndi@mayo.edu. Visit our website at www.luthermidelfort.org

Luther Midelfort-Mayo Health System in Rice Lake, Wisconsin is seeking two BC/BE family practitioners to join a growing clinic. OB optional. Call 1:13. Modern, fully equipped clinic with visiting specialties. Luther Midelfort is a physician directed, integrated hospital and multispecialty clinic based in Eau Claire, WI and partnered with Mayo Clinic. Physicians practice evidence based, protocol driven medicine. Electronic and on-line resources make it possible to practice state-of-the-art medicine. Rice Lake, a community of 8,258, is located in Northwest Wisconsin, 100 miles east of Minneapolis, MN and 60 miles north of Eau Claire, WI. Contact Christie Blink, 800-573-2580; blink.christie@mayo.edu; fax 715-838-6192; or www.luthermidelfort.org

Red Cedar Medical Center – Mayo Health System in Menomonie, Wisconsin, is seeking a BC/BE Family Practitioner. OB is optional. Call of 1:9. Two-year salary guarantee and complete benefits package offered. Opportunity to moonlight in Red Cedar E.R. Red Cedar is a vibrant 31-physician, multispecialty clinic integrated and attached with a 25-bed critical access hospital located 1 hour east of Minneapolis and ½ hour west of Eau Claire. Menomonie is home to the 7,500 students at the University of Wisconsin-Stout. Perched on the banks of Lake Menomin, the community offers strong schools and safe neighborhoods in a beautiful setting. Contact Christie Blink, 1-800-573-2580; fax 715-838-6192; e-mail blink.christie@mayo.edu or www.rcmc-mhs.org

MENOMONIE WISCONSIN: Red Cedar Medical Center – Mayo Health System, an integrated 25-bed critical access hospital and 34-physician multi-specialty group, is seeking a physician BC/BE in Emergency Medicine, Internal Medicine (experience treating children) or Family Medicine for our Emergency Department and Urgent Care. 8,500 ER visits coupled with 17,000 urgent care visits are shared by physicians and mid-level providers. Twelve, 12-hour shifts per month. Competitive compensation and complete benefits package. Menomonie, located 1 hour east of Minneapolis/St. Paul and ½ hour west of Eau Claire, WI, is a university community of 15,000. For more information, contact Cyndi Edwards, 800-573-2580; fax 715-838-6192; e-mail edwards.cyndi@mayo.edu; or you may visit our website at www.rcmc-mhs.org

Melrose, Minn. – Seeking a BC/BE family practice physician willing to practice OB. Join six physicians in a community of 3,200 people located 40 minutes from a regional medical center. Our physicians have access to a broad array of specialists. The clinic is attached to a 28-bed, community-based hospital. CentraCare Clinic, a progressive, 180+ physician multi-specialty clinic, is part of CentraCare Health System and serves a referral population of more than 640,000 which includes a regional medical center, two rural hospitals, 11 clinics and four long-term care facilities. Competitive compensation and benefits. Not a health profession shortage area. Contact: Cassie Tinius, Physician Recruiter, 1406 Sixth Ave. N., St. Cloud, MN 56303; 800-835-6652, ext. 57085; Fax 320-255-5722; Email: tiniusc@centracare.com; Web: www.centracare.com

Long Prairie, Minn. – Join a group of primary care providers in a community of 3,040 located 65 miles from regional medical center. Call is 1:6 (70% as P.A. backup). Required to practice OB. Access to multiple specialists in system. Clinic is attached to a 34-bed, community-based hospital. CentraCare Clinic, a 180+ physician multi-specialty clinic, is part of CentraCare Health System serving a referral population of more than 640,000 including a regional medical center, two rural hospitals, 11 clinics and four long-term care facilities. Competitive compensation and benefits package. Health profession shortage area; J-1 visa applications accepted. Contact: Cassie Tinius, Recruiter, 1406 Sixth Avenue North, St. Cloud, MN 56303. 800-835-6652, ext. 57085; Fax 320-255-5722; Email: tiniusc@centracare.com, www.centracare.com.

New clinic, experienced system: Looking for a Family Medicine physician to join a new clinic in Big Lake, Minn. The latest technology allows physicians to provide high quality, personalized care. Big Lake, with an area population of 15,581, is located approximately 30 minutes from St. Cloud and 35 minutes from Minneapolis. Natural amenities such as lakes, the Mississippi and Elk Rivers, trail systems, parks, a tremendous labor force and easy access to major roads make Big Lake ideal. This community's industrial base balances the rapid residential growth. For more information, contact: Cassie Tinius, Physician Recruitment & Relations, St. Cloud Hospital. Phone: 800-835-6652 ext. 57085; Email: tiniusc@centracare.com, Web: www.centracare.com

MeritCare Health System is seeking BC/BE Family Medicine physicians to join staff in several of our 26 clinic locations. Clinic-based opportunities are available in Minnesota and North Dakota. You have your choice of urban or rural locations. Each community offers its own unique setting and personality. These are excellent practice opportunities with competitive salary and benefits, packages being offered. MeritCare Health System, with main offices located in Fargo, North Dakota is a fully integrated 411-physician multi-specialty group practice and 583-bed tertiary/trauma hospital including the 60-bed Children's Hospital and 26 regional clinics in two states. AA/EOE. Drug free work place. Relocation assistance is provided. Visit our website: www.meritcare.com or contact: Jill Gilleshammer, Physician Recruiter, P O Box MC, Fargo, ND 58122-0385; 1-800-437-4010, extension 280-4856; Fax 701-280-4136; Email: Jill.Gilleshammer@meritcare.com

Practice Opportunities - Continued on page 10

Fairmont Medical Center—Mayo Health System in Fairmont, Minnesota is seeking a Family Medicine physician, (OB optional) and a Family Medicine physician for the Emergency Department. Call for FP is 1:13. We are a multi-specialty group offering an attractive benefit program and two-year salary guarantee with future production incentives. Our partnership with Mayo Health System allows us to consult with our colleagues at the renowned Mayo Clinic. FMC is totally integrated with physician practices, high-end diagnostics, 57-bed hospital and 40-resident nursing home. Fairmont is located 120 miles south of Minneapolis, MN. Contact Jeannie Green, 800-234-6141; green.jeannie@mayo.edu or www.fairmontmedicalcenter.org

Maple Grove Urgent Care: Opportunity for physicians or physician assistants looking for part-time hours in busy urgent care clinic located in the growing northwest suburb of Maple Grove. Clinic hours are Monday through Friday 4:00 p.m. to 10:00 p.m., and Saturdays and Sundays 10:00 a.m. to 6:00 p.m. We are open all holidays and offer competitive pay. If you are interested or would like more information call Rick Leach, MD at 612-760-7161, or fax CV to 763-420-7938, or email with attachment to rdleach@aol.com.

Springfield Medical Center/Mayo Health System seeks a BE/BC Family Practice Physician with OB to join our Mayo-owned regional medical center. An employed position, competitive salary, excellent benefits, paid malpractice, paid relocation, and generous CME. Springfield is located on highway 14 just 60 mile west of Mankato on the "Laura Ingalls Wilder Memorial Highway." Springfield is a wonderful upper mid-west community with excellent schools with a population of 2,200, four-season recreational opportunities in safe friendly community. We offer both a satisfying professional career and an excellent quality of life in Southern Minnesota. Contact: Jo Montemurno Phone: 866-625-713. Email: montemurno.jo@mayo.edu

Madelia Clinic/Mayo Health System seeks BE/BC a Family Practice Physician with OB to be part of our Mayo-owned regional medical center. Employed position with a competitive salary, excellent benefits, paid malpractice, paid relocation, and generous CME. Madelia, "Pride of the Prairie" is nestled along the Watonwan River, with a population of 2,400. Excellent schools in safe friendly community were you can enjoy outstanding four-season recreational activities and affordable housing. Madelia is 100 miles south of Minneapolis and 25 miles south of Mankato. Satisfying professional career and excellent quality of life! Contact: Jo Montemurno Phone: 866-625-7131. Email: montemurno.jo@mayo.edu

St. Peter Clinic/Mayo Health System seeks a BE/BC Family Practice Physician with OB optional to join our Mayo-owned regional medical center. Call 1:5. Employed position with a competitive salary, excellent benefits, paid malpractice, paid relocation and generous CME. The beauty and refuge of the Minnesota River Valley draws people to St. Peter (pop. 10,000). Education is a mainstay of St. Peter, which is home to Gustavus Adolphus College. St. Peter offers small town life while being only an hour from Minneapolis. Recreational opportunities are plenty in St. Peter. Contact: Jo Montemurno, 866-625-7131; montemurno.jo@mayo.edu; fax: 507-625-4424.

Aspen Medical Group in St. Paul, Minnesota, seeks full time, part time and moonlighting BC/BE family medicine physicians to join our *Urgent Care Clinics* in the areas of Bloomington, Inver Grove Heights, Maplewood and St. Paul. *Full Time* consists of 31 hours/week with a combination of days, evenings and weekends. *Part Time/Moonlighting* consists of evening and weekend hours. Our clinics are fully staffed with lab, X-ray, MRI, CT, nursing staff and on-call specialists. All candidates must have a MN license and DEA registration. Will consider 2nd and 3rd year residents. BE/BC Family Medicine opportunities (full time) are available at the Aspen clinics located in Maplewood (inpatient & outpatient) and Inver Grove Heights (outpatient only). Please contact Julie Juba at 866.415.2600, via email at jjuba@aspenmed.org or fax your CV to 651.642.2796.

Allina Medical Clinic-Mora, MN Seeking a FP w/OB Physician. Stipend offered to residents while completing residency, full scope rural practice with 90% OP, 10% IP, call is 1:10, including clinic and hospital. C-section training available and routinely participate in medical student education. Recently renovated and financially sound hospital located 65 miles north of Minneapolis. We offer a competitive salary, comprehensive benefits package and malpractice insurance. For more information, please contact Allina Physician Recruitment Services, email: recruit@allina.com, phone: 800-248-4921. EOE

Express HealthCare seeks part-time and casual family physicians to work in our State of Art Urgent Care facility. We offer a modern working environment utilizing an EMR, digital imaging and onsite automated prescription dispensing. In addition, there is an onsite CT scanner as well as Physical Therapy. We are located next to the National Sports Center in Blaine. We are open everyday from 10AM to 10PM. We offer competitive pay and flexible scheduling. Please contact Rick Leach, M.D. at RDLeach@AOL.com or call 612-760-7161.

Affiliated Community Medical Centers, Willmar, MN: Physician-owned multi specialty clinic is seeking a full-time physician to join the Family Practice Department in their Willmar, Redwood Falls, Granite Falls, Marshall, Litchfield and Benson affiliates. These positions offer a guaranteed salary plus production incentive and an outstanding benefit package. For further information please contact Kari Bredberg, Physician Recruitment Coordinator, Affiliated Community Medical Centers, 101 Willmar Avenue SW, Willmar, MN 56201, 320-231-6366 or e-mail karib@acmc.com Website: www.acmc.com.

HealthPartners Coon Rapids Clinic is expanding! We're recruiting full-time BC/BE Family Medicine physicians to join our primary care group. Call and hospital rounding are optional. Join our current group of Family Medicine and Pediatric physicians. General Surgery and OB/Gyn services are available onsite. Admitting hospital is Mercy Hospital, Coon Rapids, MN. We offer a competitive salary, excellent benefits, a rewarding practice, and a commitment to providing exceptional patient-centered care. Apply online at www.healthpartners.jobs follow the Physician Job Opportunities link to Job ID# 6250. For more info, contact diane.m.collins@healthpartners.com or call (952) 883-5453, toll-free 800-472-4695. EO Employer www.healthpartners.com.

Midwest Family Practice Opportunity: Balance life and patient care. Group practice opportunity for BC/BE Family Practice physician in scenic Winona, MN. Opportunity offers single-hospital setting, competitive compensation and the opportunity to pursue individual medical interests while balancing professional and personal life. Physician would join the medical staff of Community Memorial Hospital, which is linked to area healthcare providers by a community-wide Electronic Medical Record. Bordered by bluffs and the Mississippi river, Winona boasts good schools, two universities, international businesses and bountiful recreational and cultural opportunities. No J1 opportunities. Contact: Cathy Fangman, 855 Mankato Avenue, Winona, MN 55987. Phone: (800) 944-3960, ext. 4301; Website: www.winonahealth.org; Email: cfangman@winonahealth.org

Urban community clinic organization seeks **compassionate, experienced family physicians** for expanded staff positions. Option for OB and participation in hospital medical attending. Primary care internist, pediatrician, or meds/peds also considered. Qualified candidates will be BE/BC and desire to work in a diverse community-based setting. WSCHS is a FQHC serving 35,000 patients annually at 18 medical, dental, homeless, public housing, and school-based clinic sites located in St. Paul. WSCHS serves large Latino, Hmong, immigrant, and refugee populations. Bilingual/bicultural candidates are strongly encouraged to apply. Opportunity for loan repayment. Resumes/CVs to Human Resources, West Side Community Health Services, 153 Cesar Chavez Street, St. Paul, MN 55107; fax 651-602-7517; or email hr@westsidechs.org

Family Medical Center has an opportunity for a family practitioner who wishes to practice with a privately owned physician driven multi-specialty group practice. Family Medical Center, Little Falls, Minnesota is a 17 physician group practice; 10 FPs, 2 IMs, 1 Ped, 2 GSs and 2 Ob/Gyns. Shareholder status is available after one year. Call schedule is 1:10, hospital provides ED coverage. The opportunity provides a competitive salary with bonus opportunity and an excellent retirement plan. Hospital is highly supportive and provides relocation assistance, signing bonus and two-year income guarantee. Little Falls is located in Central Minnesota on the Mississippi River. Abundant outdoor activities prevail as well as an excellent family centered quality of life. Contact us at: www.fmclf.com ddvorak@fmclf.com

Allina Hospitals & Clinics is proud to be the first MN health care organization to earn the Davies Award, the industry's preeminent award from the Healthcare Information and Management Systems Society, with cutting-edge technology on our new electronic medical record system. As a not-for-profit family of hospitals, clinics and other care services, we are dedicated to meeting the lifelong health care needs of communities throughout Minnesota and western Wisconsin. Currently we are seeking BE/BC Family Physicians in the following Minnesota communities: Eagan, Cottage Grove, Woodbury, Faribault, Mora, St. Michael, Litchfield, Hastings, Cokato, Cambridge, Northfield, Coon Rapids, Ramsey, Richfield, and Forest Lake, and these locations in Wisconsin: Prescott, and River Falls. Please contact us for more information or visit our website at www.allina.com. Allina Physician Recruitment Services, recruit@allina.com or 612-262-4560 / 1-800-248-4921. EOE

Fairview Health Services seeks family medicine physicians to join practices in Farmington, Prior Lake, Chaska, Wyoming, Rush City, Milaca, Nashwauk, Lino Lakes, Hugo, Hibbing, Apple Valley and surrounding communities. Experience work-life balance: 4-day workweeks, rounding options. Onsite lab and radiology. Accessible specialist consults. Optional OB. We offer an initial income guarantee with productivity component and fantastic benefit package. Join us in delivering exceptional care to the Minnesota communities we serve. Contact: Bridgett Kay, 612-672-2288 or 800-842-6469 (TTY 612-672-7300), fax 612-672-298, e-mail recruit1@fairview.org, or visit fairview.org. EEO/AA Employer

Fairview Northland Medical Group seeks family medicine physicians to join our clinics in Zimmerman, Elk River, Princeton and Milaca, Minnesota. Close to the metro area, these practices also are close to Fairview Northland Medical Center. Obstetrics is desired, high-risk and c-section coverage provided. Call: 1:22 weeknight, 1:10 weekend (one day/weekend). We offer an initial income guarantee with productivity component and fantastic benefit package. Contact: Bridgett Kay, 612-672-2288, 800-842-6469 (TTY 612-672-7300), fax 612-672-298, e-mail recruit1@fairview.org, or visit fairview.org/physicians. EEO/AA Employer

North Memorial is presently recruiting for BC/BE family physicians to join several of our owned and affiliated family practice clinics. Practice opportunity locations include Brooklyn Park, Robbinsdale, Crystal, Maple Grove, Minneapolis and others. These are excellent practice opportunities with comprehensive compensation and benefits packages. Contact: Mark Peterson, Physician Recruiter, North Memorial Medical Center, 3300 Oakdale Ave. N., Robbinsdale, MN 55422. Telephone (763) 520-1336. E-mail: mark.peterson@northmemorial.com Website: www.northmemorial.com

BRAINERD LAKES HEALTH in Brainerd, MN is seeking several BC/BE Family Medicine physicians to join our growing system with practice opportunities at the Brainerd clinic or in our nearby satellite clinics just north of Brainerd in Pequot Lakes, Pine River and Hackensack. No OB. Call currently 1:14, but will diminish to zero by end of 2008 with the Hospitalist program fully implemented. Brainerd Lakes Health includes 100 physicians in multi-specialty clinics and 162-bed acute care hospital. Brainerd is an easy drive just 125 miles north of Minneapolis. The growing community of 50,000, with a primary service region of 150,000, is surrounded by lakes, trails and golf courses. Brainerd offers excellent schools-including enrichment and AP programs, fine dining, shopping and most amenities you would find in the suburbs, only minutes from home. To learn more about a rewarding practice and lifestyle, contact Nancy Juntunen, 218-454-5800; nancy.juntunen@sjmcmn.org; fax: 218-828-2892; www.explorebrainerdlakes.com. AA/EOE.

To place an ad in the next 'Practice Opportunities' section, please email Kristie Thorson at kthorson@mafj.org. Information about deadline for submission and rates can be found online at www.mafp.org/classifieds/asp.

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*Daniel Zapzalka, MD
Urologist*

MINNESOTA FAMILY PHYSICIAN

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